

Hamilton Lane

Professional Biographies

August 2024

HAMILTON LANE ADVISORS, L.L.C. | CONFIDENTIAL & PROPRIETARY INFORMATION

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INVESTMENT COMMITTEE



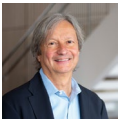
Hartley Rogers, Executive Co-Chairman

As the Chairman of Hamilton Lane, Hartley plays significant roles in investing and client relationship activities, as well as in strategic and organizational development. He is a member of the Investment Committee and is the Chairman of the Board of Directors.

Additionally, Hartley is the Chairman of the Advisory Board of HarvardX, the on-line learning initiative of Harvard University. He serves on the Boards of the Institute of International Education and Bessemer Securities Corporation.

Prior to joining Hamilton Lane in 2003, Hartley was a Managing Director in the private equity fund management areas at Morgan Stanley and at Credit Suisse.

Hartley is a graduate of Harvard College and Harvard Business School.



Mario Giannini, Executive Co-Chairman

Mario is Executive Co-Chairman and a member of the HLNE Board of Directors. He also serves on various Investment Committees.

Mario served as Hamilton Lane's CEO for 22 years, responsible for the firm's strategic direction, management structure and process. He played a significant role in providing client services to the firm's numerous clients and in marketing the firm's products and services.

He received a B.A. from California State University, Northridge, an LL.M. from the University of Virginia and a J.D. from Boston College.



Erik Hirsch, Co-Chief Executive Officer

Erik is Co-Chief Executive Officer. In this role, he is responsible for the firm's strategic direction, management structure and process. Erik serves on the Investment Committees, as well as the Board of Directors.

On behalf of Hamilton Lane, Erik is a board member of Novata, a public benefit corporation designed to collect, analyze, benchmark, and report relevant ESG data on behalf of private companies. Hamilton Lane is a founding partner of Novata.

Additionally, Erik serves as a strategic advisor to Tifin, a platform that conceives,

creates, and operates fintech companies in the areas of wealth management, investments, and personal finance. Hamilton Lane is a strategic investor in Tifin.

Erik is a frequently quoted expert on the private equity industry, both in the print and broadcast media, and is a regular lecturer at the Wharton Business School of the University of Pennsylvania.

Prior to joining Hamilton Lane in 1999, Erik was a corporate investment banker in the Mergers & Acquisitions department of Brown Brothers Harriman & Co. He began his career as a municipal financial consultant with Public Financial Management (PFM). At PFM, Erik specialized in asset securitization, sport stadium financings and strategic consulting.

Erik is a trustee of the University of Virginia's College Foundation, a board member of University of Virginia's Center for Politics and serves on the board of the Philadelphia 76ers Youth Foundation.



Juan Delgado-Moreira, Co-Chief Executive Officer

Juan is Co-Chief Executive Officer based in the Hong Kong office. In this role, he oversees the firm's global sales efforts and client service organization. He also serves on the firm's Investment Committees and oversees the investment activities jointly with Erik.

Previously, Juan was a Vice Chairman responsible for Asian investment activities and client relationships. Prior to joining Hamilton Lane in 2005, Juan was an Investment Manager at Baring Private Equity Partners Ltd. in London, where he focused on mid-market private equity in Europe. Previously, Juan held senior research positions at U.K. institutions such as the University of Essex and was a lecturer and Fulbright Scholar at Stanford University. Juan began his career as an analyst in Madrid at the SEPI (formerly known as Instituto Nacional de Industria).

Juan received a Ph.D. in Research Methods and Statistics and a B.A. in Political Science and Sociology from the Universidad Complutense de Madrid, Spain. He is a Chartered Financial Analyst and a member of the CFA Institute.



Andrew (Drew) Schardt, Vice Chairman, Head of Investment Strategy, Co-Head of Direct Equity

Drew is a Vice Chairman, Head of Investment Strategy and Co-Head of Direct Equity Investments at Hamilton Lane. As Vice Chairman and Head of Investment Strategy, he is responsible for implementing executive-level initiatives while maintaining broader leadership responsibilities across the firm's global investment

platform. In his role as Co-Head of Direct Equity Investments, Drew oversees the entirety of the direct equity platform, including strategy implementation, broader team management and all associated investment activities. Drew has held a number of senior investment roles during his time at the firm, most recently as Co-Head of Investments and Co-Head of Direct Credit. He is a member of the Investment Committee as well as the Executive Committee.

Prior to joining Hamilton Lane in 2008, Drew focused on principal investing and advisory activities while at TCG Advisors, an Aerospace & Defense-focused merchant bank. Previously, he held positions with Holberg, Inc., a diversified private holding company, and began his career in investment banking at Banc of America Securities.

Drew received an M.B.A from the Fuqua School of Business at Duke University and a B.S. in Economics from Cornell University.



Brian Gildea, Managing Director, Head of Evergreen Portfolios

Brian is a Managing Director and Head of Evergreen Portfolios. He is a member of the Investment Committee, Responsible Investment Committee and Evergreen Portfolio Committee. Brian has more than 25 years of private markets investment experience, spanning private markets asset classes and strategies. Brian joined Hamilton Lane in 2009, and previously served as Head of Investments, responsible for oversight and management of all global investment activities, and, prior to that, as Global Head of Co-Investments.

Prior to joining Hamilton Lane, he was a General Partner at Bear Stearns Merchant Banking, and prior to that, at Freeman Spogli & Co. Brian began his career as a Financial Analyst in the Mergers & Acquisitions Group at Salomon Brothers Inc.

He received a B.S. in Business Administration from Georgetown University. Brian serves as Vice Chairman of the Board of Philadelphia Financial Scholars.



Andrea Kramer, Chief Operating Officer, Chief Risk Officer

Andrea is the Chief Operating Officer and Chief Risk Officer at Hamilton Lane, where she is responsible for the firm's global operations. Andrea is an Investment Committee member and serves on a number of fund advisory boards. Previously, she held leadership positions within the Fund Investment & Managed Solutions (FIMS) and Client Solutions departments.

Prior to joining Hamilton Lane in 2005, Andrea worked as a General Partner at Exelon Capital Partners where she managed investments in the energy technology

and enterprise application areas; as a Senior Business Development Manager for Philadelphia Gas Works; and as a Fund Manager for Murex Corporation.

Andrea received an M.B.A. in Finance from Temple University and a B.A. in Economics from Franklin and Marshall College.



Paul Yett, Managing Director

Paul is a Managing Director, based in the San Francisco office, working closely with clients. Paul is the Chair of the Responsible Investment Committee, providing oversight for Hamilton Lane's responsible investment activities (as defined by ESG Risk Framework, Sustainable and Impact investments). Previously, Paul was the Director of ESG & Sustainability.

Paul began his career in the private markets in 1994 with Stone Pine Asset Management. He joined Hamilton Lane in 1998 as an investment professional and later as manager of the global venture capital practice before taking on the role of Relationship Manager on the Client Service team.

Paul has served on the Board of Directors of the Robert Toigo Foundation, focused on building stronger, more diverse organizations through the inclusion and advancement of under-represented diverse talent across finance.

Paul received a B.S. in Finance from San Diego State University and currently sits on the Board of Advisors for the University's International Business School.



Thomas Kerr, Head of Secondaries, Co-Head of Investments

Tom is a Managing Director, Head of Secondaries, and Co-Head of Investments. He is responsible for direction and oversight of the Secondary Investment platform and is a member of the Investment Committee. In this capacity, Tom is active in secondary deal sourcing and execution. In addition, Tom is a member of the Portfolio Strategic Group, which is responsible for directing the firm's strategic investment approach.

Tom began his career at Hamilton Lane in 1999 and most recently was a member of the Fund Investment & Managed Solutions Team, where he was responsible for due diligence of primary fund investment opportunities. Prior to this, Tom was responsible for the coordination and management of the firm's client relationship activities. Prior to joining Hamilton Lane, Tom spent two years at BISYS Plan Services, where he was responsible for the investment activities of institutional defined benefit plans.

Tom received an M.B.A. from Saint Joseph's University and a B.S. in Finance from Rider University.



David Helgerson, Managing Director

David is a Managing Director on the Direct Equity Investment team and leads the Impact and Targeted Investing activities. He is a member of the Investment Committee and Responsible Investment Committee. David focuses on both direct equity and direct credit investments within a variety of sectors and strategic areas across Hamilton Lane's investment products. In fulfilling these duties, he has served as Board Member, Board Observer, and Advisory Board representative for multiple direct company and fund investments across the firm's products and client base. His experience includes fund management and oversight, as well as sourcing, structuring and underwriting of debt and equity investments with financial sponsors and corporations on behalf of institutional clients.

Prior to joining Hamilton Lane in 2004, David was a corporate investment banker in the Financial Institutions Group of Morgan Stanley in New York, focusing on advising and executing mergers and acquisitions and corporate finance transactions. Previously, David worked in the Mergers & Acquisitions Group of Credit Suisse First Boston in New York. David also served as a Lieutenant in the U.S. Navy.

David received an M.B.A. from the Fuqua School of Business at Duke University and a B.A. in Political Science from Swarthmore College.



Stephen Brennan, Head of Private Wealth Solutions

Steve is a Managing Director and Head of Private Wealth Solutions, leading the firm's efforts to provide both evergreen and traditional private markets solutions to the growing Private Wealth channel. In this capacity he sets the strategic direction and oversees all aspects of the Private Wealth Solutions business.

Previously, Steve held numerous leadership roles in Hamilton Lane's institutional business including Global Head of Business Development. Steve serves as a member of the firm's Investment Committee and Evergreen Portfolio Committee. Prior to joining Hamilton Lane in 2002, Steve held relationship management and investment support roles at Goldman Sachs (GSAM) and BNY Mellon.

Steve received an M.B.A. from Fordham University and a B.B.A. from Loyola University Maryland.

**Tara Blackburn, Managing Director**

Tara is a Managing Director based in the San Diego office, where she is involved in both investment activities and client relationships. She began her private equity career in 1993 and has experience in manager due diligence, portfolio development, account management, and business development. Tara is an Investment Committee member and manages a number of client relationships.

Prior to joining Hamilton Lane in 2007, Tara was a Managing Director at Pacific Corporate Group where she headed the firm's global Portfolio Management activities, was an active member of the investment committee, and served on various fund advisory boards on behalf of PCG and its clients. Prior to joining PCG, Tara worked with the media research firm Paul Kagan Associates covering the cable and cellular markets, including the firm's expansion into Latin America. Tara began her career with Arthur Andersen, where she worked with the litigation consulting division.

Tara received her B.A. from Colorado College.

**Brent Burnett, Managing Director – Head of Infrastructure and Real Assets**

Brent is a Managing Director and Head of Infrastructure and Real Assets, based in the Portland office, where he is an Investment Committee member and leads investment activities across real estate, infrastructure and natural resources.

Prior to joining Hamilton Lane, Brent was a Managing Director and Principal of Real Asset Portfolio Management LLC. Brent joined Real Asset Portfolio Management LLC in 2012 to focus on energy, infrastructure and minerals and mining, with a secondary focus on real estate investments. Brent co-led the sale of Real Asset Portfolio Management to Hamilton Lane in 2017 and continues to focus on the non-real estate sectors of real assets across primary funds, secondaries and direct equity opportunities for Hamilton Lane's clients and managed accounts. Prior to joining RAPM, Brent worked at R.V. Kuhns & Associates. Prior to joining RVK, Brent worked in the Development and Investment group of Trammell Crow Company and as an Associate on FLAG Capital Management's Real Assets investment funds. Brent began his career as a management consultant for the Monitor Group.

Brent received a B.S. in Accounting and a B.A. in Economics from Brigham Young University.

**Jacqueline Rantanen, Head of Investor Solutions**

Jackie is Head of Investor Solutions within our Evergreen Portfolio Management team, where she is responsible for leading the investor solutions function with a focus on the continued expansion of our growing retail platform. Jackie also serves as a member of the Investment, Primary Fund, Responsible Investment and Executive Committees.

Jackie began her career with Hamilton Lane on the Fund Investment & Managed Solutions team. She has held roles in Relationship Management, Public Relations, Marketing teams, and previously led the global Product team. Prior to joining Hamilton Lane in 1997, Jackie was a Corporate Finance Analyst for Comcast Corporation. Previously, she was a member of the Chemical Division's Financial Analysis Department for Sunoco, Inc.

Jackie received an M.B.A. from Villanova University and a B.S. from Drexel University.

**Dennis Scharf, Managing Director**

Dennis is a Managing Director on the Secondary Investment team and member of the Investment Committee, responsible for the sourcing, due diligence and execution of secondary investments. Dennis began his career at Hamilton Lane on the Direct Equity team, where he assisted in the diligence of direct investment opportunities on behalf of co--investment products.

Prior to joining Hamilton Lane in 2004, Dennis served as an Associate in the Debt Capital Markets department at Bear Stearns, where he focused on structuring and marketing secondary debt transactions on behalf of high yield and emerging market issuers. Dennis began his career as an investment analyst at Met Life, Inc., supporting the management of more than \$4B in fixed income assets.

Dennis received a B.S. in Applied Economics and Business Management from Cornell University.

**Katie Moore, Managing Director**

Katie is a Managing Director on the Fund Investment & Managed Solutions team, focused on leading the Emerging & Diverse Investment programs. Prior to this role, Katie was a Senior Relationship Manager to several institutional clients, responsible for portfolio construction and strategic planning. Katie is currently a member of the Responsible Investment Committee and co-chairs the Diversity,

Equity & Inclusion Council.

Prior to joining the firm in 2007, she was a Financial Analyst at Murray Devine & Company, a Philadelphia-based Valuation Advisor to private equity and venture capital firms.

In 2021, Katie received the Think Advisors Luminaries award in the Diversity & Inclusion category. Katie has also been named to *Chief Investment Officer's* 2020 Knowledge Brokers list, acknowledging the world's most influential investment consultants, and named to *Real Deals'* 2020 "Future 40 Diversity and Inclusion Leaders" list. In addition to her work at Hamilton Lane, Katie is a member of the Private Equity Women's Investor Network (PE-WIN), 100 Women in Finance and The Forum of Executive Women.

Katie received a B.S. in Finance from Drexel University.



Miguel Luiña, Managing Director

Miguel is a Managing Director and Head of Venture and Growth Equity. Based in the San Francisco office, Miguel is a member of the Investment Committee and Responsible Investment Committee and leads Hamilton Lane's investment activities across venture and growth equity.

Prior to joining Hamilton Lane in 2009, Miguel was an associate at GE Antares, GE Capital's sponsored middle-market leveraged finance group, where he underwrote, syndicated and managed a portfolio of first lien, second lien and unsecured credits. Previously, he was an analyst in the sponsorship, underwriting and portfolio management group at MCG Capital.

Miguel received a B.S. in Commerce from the University of Virginia.



Keith Brittain, Managing Director, CFA

Keith is a Managing Director on the Secondary Investment team and member of the Investment Committee, responsible for the sourcing, due diligence and execution of secondary investments.

Prior to joining Hamilton Lane in 2010, Keith was an investment banker at KPMG Corporate Finance. He advised on a broad range of corporate finance transactions including mergers, acquisitions, divestitures, and strategic assessments. Keith has worked with a variety of companies ranging in size from large public companies to small privately-owned companies. While at KPMG Corporate Finance, Keith held numerous positions including leading and managing the U.S. corporate finance

deal execution team across five offices, and he was a member of the Private Equity Coverage Team. Prior to joining KPMG Corporate Finance, Keith worked in KPMG's audit and corporate transactions practices.

Keith received an M.B.A. in Finance and Management from Penn State University and a B.S. in Accounting from Messiah College. He is a Chartered Financial Analyst charterholder and a CPA (inactive).



Richard Hope, Managing Director, Co-Head of Investments

Richard is the Co-Head of Investments and Head of Europe, the Middle East and Africa (EMEA). In his role as Co-Head of Investments, he has broad leadership and management responsibilities across the global investment platform. He also heads the London office and sits on the Portfolio Management Group Committee and Evergreen Portfolio Committee. Richard serves as a member of the Investment Committee and represents Hamilton Lane on several fund advisory boards.

Prior to joining Hamilton Lane in 2011, Richard worked as a Director with Alliance Trust Equity Partners, where he helped establish a private equity fund investment business together with making a number of direct investments.

Previously, Richard worked in the U.K. at Noble Group, where he was responsible for making and managing venture and growth capital investments.

Richard received his B.Com. from University of Edinburgh.



Christian Kallen, Managing Director, Co-Head of Fund Investment & Managed Solutions

Christian is a Managing Director and Co-Head of the Fund Investment & Managed Solutions team, focused on fund investment opportunities in North America. He is also a member of the Investment Committee.

Prior to joining Hamilton Lane in 2010, Christian worked in the Private Funds Group at UBS Investment Bank, where he was responsible for due diligence and project management of private equity fundraisings. Previously, he was with CMP Capital Management-Partners GmbH, a private equity firm specializing in turnaround investments in German-speaking Europe.

Christian received an M.B.A from Columbia Business School and a diploma in Economics from the University of Bonn.

**Jeffrey (Jeff) Armbrister, Chief Financial Officer**

Jeff is the Chief Financial Officer for Hamilton Lane and a member of the firm's Executive Committee. Prior to this role, Jeff was the Head of Direct Equity Investments, responsible for direction and oversight of the direct equity investment platform. He continues to serve on the Direct Equity Investment Committee.

Jeff has over 20 years of private equity and public market investing experience and has served on the board of directors of several portfolio companies and non-profit organizations. Prior to joining Hamilton Lane in 2018, Jeff was a Managing Director at Versa Capital Management, where he focused on making control-oriented, special situations, debt and equity investments in middle market companies across a variety of industries.

While at Versa, Jeff participated in all major investment functions and his responsibilities included origination, underwriting, transaction execution and portfolio company development. Prior to joining Versa in 2003, Jeff was an Equity Research analyst at Oppenheimer + Close. He has also held private equity, venture capital, corporate development and investment banking positions at Berwind Financial Group, Redleaf Group, ICG Commerce and Wheat First Butcher Singer, respectively.

Jeff received a B.A. in Economics from the University of Virginia.

**Collwyn Tan, Co-Head of Asia Investments**

Collwyn is a Managing Director and Co-Head of Asia Investments, based in Hong Kong. In this role, he has broad leadership and management responsibilities across the Asia Pacific investment platform. Collwyn focuses on Direct Equity, Direct Credit and Impact investments within a variety of sectors and strategic areas across Hamilton Lane's investment products. He is a member of the Investment Committee.

Prior to joining Hamilton Lane in 2011, Collwyn was an Associate at China Renaissance Capital Investment, a China-focused growth equity general partner investing across various industries. Previously, he held investment banking positions with J.P. Morgan Securities in their Financial Institutions Group and Principal Investment Management.

Collwyn received an M.B.A from the Sloan School of Management at MIT and a B.S. in Civil Engineering from Northwestern University.

**Peter Larsen, Managing Director**

Peter is a Managing Director on the Real Assets Investment team, based in the New York office, where he is an Investment Committee and Real Assets Investment Committee member and oversees capital formation for the real assets platform. Peter previously worked on Hamilton Lane's Fund Investment & Managed Solutions Team from 2002 to 2013 and most recently was a Partner with Atlantic-Pacific Capital from 2013 to 2020. Prior to this, he had served as an Analyst at WR Hambrecht + Co. Peter began his career as a Trading Associate at Schwab Capital Markets.

Peter received his M.B.A. from Columbia Business School and a B.A. from Bucknell University.

**John Stake, Managing Director, Co-Head Strategic Partners Group**

John is a Managing Director and Co-Head of the Strategic Partners Group, based in the London office. In this role, John is involved in firm-wide strategic initiatives, specifically investment and portfolio management initiatives. Prior to joining the Strategic Partner Group, John was Co-Head of the Fund Investment & Managed Solutions team, where he had global oversight of the recommendation of all primary fund investments. John is an Investment Committee member and serves as a senior member of the firm's Portfolio Management Group, overseeing the allocation and portfolio construction across all client portfolios.

Previously, John was based in the firm's headquarters outside of Philadelphia serving in the same role before relocating in 2022.

Since joining Hamilton Lane in 2009, John has worked across several teams and functions including the Research team where he helped to develop a number of the firm's proprietary tools, such as the Horizon Model or Public Market Equivalent II ("PME II"). John also spent time as a member of the Allocation team, overseeing the allocation process across all investment decisions reporting directly to the Allocation Committee.

John received a B.S in Mathematics with distinction from Drexel University.

**Nayef Perry, Managing Director, Head of Direct Credit**

Nayef is a Managing Director and Head of Direct Credit based in the Miami office. He is an Investment Committee member and is responsible for leading all aspects of the firm's credit platform.

Prior to joining Hamilton Lane in 2013, Nayef was a Vice President at GE Capital where he focused on middle-market sponsor-backed leveraged finance transactions. Nayef began his career as a management consultant at CEB.

Nayef received an M.B.A. from the Thunderbird School of Global Management and a B.A. in International Affairs from the George Washington University.



Mingchen Xia, Managing Director, Co-Head of Asia Investments

Mingchen is a Managing Director and Co-Head of Asia Investments based in the Hong Kong office.

Prior to joining Hamilton Lane in 2014, Mingchen was a Senior Fund Manager at Tokio Marine Asset Management in Japan, where he was responsible for private equity fund investment globally. Previously, he worked at Mitsubishi UFJ Securities and Mizuho Securities.

Mingchen received an M.B.A. from Hitotsubashi University and a bachelors from Shanghai Jiao Tong University.



Carolin Blank, Managing Director, Co-Head of Fund Investment & Managed Solutions

Carolin is a Managing Director and Global Co-Head of the Fund Investment & Managed Solutions team based in the firm's London office, where she is responsible for overseeing managed account relationships in EMEA. Carolin serves as a member of the firm's Investment Committee, Responsible Investment Committee, and Portfolio Management Committee.

Prior to joining Hamilton Lane, Carolin was a Senior Director in the Private Equity Group of Alvarez & Marsal Europe where she served in several roles spanning from advising Private Equity Clients on the value creation for their portfolio to leading a Relationship Management Programme for Private Equity Clients in Europe.

Carolin earned a Ph.D. in Business Management from the University of Munich, Germany. She also received a Masters in Business Management from the University of Mannheim, Germany.



Matthew Pellini, Managing Director

Matt is a Managing Director on the Secondary Investment team, responsible for due diligence and execution of secondary investments.

Prior to joining Hamilton Lane in 2010, Matt spent five years at Curtis Financial Group, a Philadelphia based middle-market investment bank. At CFG Matt advised on mergers and acquisitions as well as debt and equity financings for public and private companies across a variety of industries.

Matt received a B.S. in Accounting from the University of Delaware.

INVESTMENT TEAM PROFESSIONALS



Jay Rosenberger, Managing Director

Jay is a Managing Director on the Direct Equity team, responsible for leading the evaluation and due diligence of direct investment opportunities. Jay is a member of the Direct Equity Investment Committee.

Prior to joining Hamilton Lane in 2010, Jay was an Associate at Olympus Partners, where he was responsible for evaluating and executing middle market private equity investments. Previously, he worked at BB&T Capital Markets in the logistics and transportation investment banking group.

Jay received an M.B.A. from the Wharton School of the University of Pennsylvania and a B.S. in Commerce from the University of Virginia.



Kenneth Binick, Managing Director, Co-Head of Direct Equity Investments

Ken is a Managing Director and Co-Head of Direct Equity Investments. In this role, he is responsible for all investment activity, strategy implementation, and team management. Ken is a member of the Direct Equity Investment Committee.

Prior to joining Hamilton Lane, Ken spent 15 years at Portfolio Advisors LLC and was a Managing Director and Co-Head of Co-Investments. Ken played an integral part in the growth of several of the firm's verticals and served on the Investment Committees for the co-investment, secondary, and credit funds. Previously, he was an investment banker at Morgan Stanley and CIBC World Markets in their Leveraged Finance Groups.

Ken holds an M.B.A. from the Owen School of Management at Vanderbilt University and a B.A. in International Relations from the University of Pennsylvania.

**Trevor Messerly, Managing Director**

Trevor is a Managing Director on the Direct Credit team, responsible for leading the evaluation and due diligence of direct credit investment opportunities. He is a member of the Direct Credit Investment Committee.

Prior to joining Hamilton Lane in 2015, Trevor was a Principal with Ares Management, where he evaluated and executed private debt transactions in middle market companies. Previously, he was a Vice President with Allied Capital Corporation, a middle market investment firm headquartered in Washington, DC. He began his career at Harris Williams & Co., executing sell-side investment banking engagements.

Trevor received an M.B.A. from the J.L. Kellogg Graduate School of Management at Northwestern University and a B.B.A. in Finance from the College of William and Mary.

**Ryan Cooney, Managing Director**

Ryan is a Managing Director on the Secondary Investment team, serving as the primary point of contact for secondary fund products. In this capacity, Ryan is responsible for all aspects of investor relations for those commingled funds. Ryan began his career at Hamilton Lane in the firm's Relationship Management Group, where he focused on strategic planning, portfolio construction and all aspects of client relations for a designated set of Hamilton Lane clients.

Prior to joining Hamilton Lane in 2008, Ryan was a performance reporting analyst for PFPC, a member of PNC Financial Services Group.

Ryan received a B.A. from Randolph-Macon College.

**Emily Nomeir, Managing Director**

Emily is a Managing Director on the Direct Credit team where she leads the firm's private credit funds. Emily focuses on all aspects of product management including investor relations, fundraising, and portfolio management; she is also a member of the Direct Credit Investment Committee.

Emily began her career with Hamilton Lane in 2008 in the Relationship Management Department. While at Hamilton Lane, Emily has held various roles including serving as Head of Taft-Hartley, where she was responsible for all aspects of client relations and portfolio construction. Emily also served as Co-Head of the Product Management Group, where she had responsibility for the

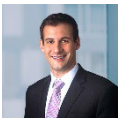
firm's funds, including secondaries, direct equity, direct credit, and funds-of funds. Emily received a B.S. in Finance from the University of Delaware.

**Corina (Cori) English, Managing Director, Head of Product Development**

Cori is a Managing Director and Head of Product Development where she focuses on development and implementation efforts across Hamilton Lane's product offerings.

Previously, Cori was a Managing Director on the Fund Investment & Managed Solutions team, where she was a portfolio strategist, managing portfolios for the firm's East Coast institutional client base. Prior to joining Hamilton Lane in 2008, Cori was an Associate at Pfiere Hudson Group, a boutique Investment Bank in New York City. She also worked as an analyst at UBS Investment Bank in Student Loan Securitizations.

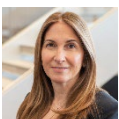
Cori received a B.S. in Finance and International Business from the Villanova School of Business at Villanova University.

**Matthew Silverio, Managing Director**

Matt is a Managing Director on the Fund Investment & Managed Solutions Team, where he is a Portfolio Strategist, responsible for overseeing all elements of client portfolios for the firm's Mid-West institutional client base.

Prior to joining Hamilton Lane in 2004, Matt was an Account Representative with SEI Investments. Matt began his career with Hamilton Lane in the Monitoring and Reporting Department. He spent several years based in the firm's San Diego office serving as a contact for many of the firm's West Coast clients. More recently he was based in the firm's Hong Kong office, where he was responsible for all aspects of client relations in the Asia ex-Japan region.

Matt received a B.A. in Economics from Hamilton College.

**Ilene Levinson, Managing Director**

Ilene is a Managing Director on the Fund Investment & Managed Solutions team, responsible for all aspects of fund due diligence in North America. She is a member of the Primary Fund Investment Committee.

Previously, Ilene was the Co-Investment Product Manager in the Product

Management Group, where she served as the primary point of contact for all aspects of client relations for Hamilton Lane's co-investment activities.

Prior to joining Hamilton Lane in 2012, Ilene was a Principal at Beringea, focusing on private equity investing in the healthcare and media sectors. Previously, she worked as a Portfolio Manager at Harvard Planning and Real Estate and a Corporate Financial Analyst at Lehman Brothers.

Ilene received an M.B.A from the Darden School of Business at the University of Virginia and a B.A. from Wesleyan University.



Scott Davies, Managing Director, Co-Head of Real Estate

Scott is a Managing Director and Co-Head of Real Estate on the Real Assets Investment team where he is responsible for the evaluation and due diligence of private real estate investment opportunities. He is a member of the Real Assets Investment Committee.

From 2011 until joining Hamilton Lane in 2017, Scott was a Senior Consultant with Real Asset Portfolio Management LLC focused primarily on the Firm's real estate investment initiatives with secondary support on other asset classes. Previously, Scott worked in San Diego, California for two private investment firms where he focused on acquiring and trading commercial real estate whole loans and real estate as well as leading underwriting efforts for acquisition of commercial and residential real estate and debt opportunities. Scott began his career in 2002 as an Associate in the Los Angeles office of CBRE where he was part of a team representing sellers of institutional-sized multifamily assets in Southern California.

Scott received a B.S. from the University of Oregon.



Dominik von Scheven, Managing Director, Real Assets

Dominik is a Managing Director on the Real Assets Investment team based in the firm's Frankfurt office. He is responsible for infrastructure equity investments and is a member of the Real Assets Investment Committee.

Prior to joining Hamilton Lane in 2024, Dominik was Global Head of Infrastructure with HSBC Asset Management where he focused on secondary investments, co-investments as well as primary investments. Prior to that Dominik was Co-Head of Infrastructure and Energy for Deutsche Bank Private Equity, where he was responsible for infrastructure equity investments globally. Previously Dominik held positions at two family offices and a U.S.-based renewable energy developer, and

worked in the corporate development team of The Cloud Networks.

Dominik started his career at TriStone Partners, a London-based investment boutique. He completed an apprenticeship with Steinway & Sons in Hamburg and received a Bachelor's degree in Economics & Finance from Westminster University, London.



Julie Shenkman, Managing Director

Julie is a Managing Director and Co-Head of the Portfolio Management Group, where she is focused on global portfolio implementation and oversees the firm's allocation process. Julie previously spent time on the Relationship Management team where she was responsible for managing client relationships, with a focus on portfolio construction, implementation and operational support.

Prior to joining Hamilton Lane in 2010, Julie was an Audit Professional at Ernst & Young in the Financial Services Assurance Practice where she focused on audit and review procedures of private equity funds and hedge funds.

Julie received a B.S. in Accounting from University of Delaware.



Raj Chall, Managing Director

Raj is a Managing Director on the Secondary Investment team, based in the London office where he is responsible for origination, due diligence and execution of secondary investments.

Prior to joining Hamilton Lane in 2020, Raj was an Investment Manager with Kedge Capital's Private Equity Investment team; Vice President with Pantheon's European Investment team; and began his career at Bank of America's European Industrials M&A team.

Raj received an M.Eng. and B.Eng. in Engineering Science from the University of Oxford.



Ryan Smith, Managing Director

Ryan is a Managing Director on the Secondary Investment team, responsible for due diligence and execution of secondary investments.

Prior to joining Hamilton Lane in 2016, Ryan was an Associate with CVF Capital, a California-based private equity firm; and with Cambridge Associates, where he evaluated fund investment opportunities out of the firm's Boston office. Ryan began his career as a Financial Analyst in the Investment Management Division of Goldman Sachs.

Ryan received an M.B.A. with high honors from the Booth School of Business at the University of Chicago and graduated summa cum laude with a B.S. in Finance from Brigham Young University.



Travis Henning, Managing Director

Travis is a Managing Director on the Direct Credit team, responsible for the evaluation and due diligence of direct credit investment opportunities.

Prior to joining Hamilton Lane in 2014, Travis worked at Boathouse Capital evaluating and investing in small business credit opportunities and at Lovell Minnick Partners evaluating and investing in middle-market financial services companies. He began his career in investment banking at Bank of America Merrill Lynch.

Travis received an M.B.A. from the J.L. Kellogg Graduate School of Management at Northwestern University and a B.S. in Business Administration from the Kenan-Flagler Business School at the University of North Carolina.



Bryan Jenkins, Managing Director

Bryan is a Managing Director and Co-Head of the Portfolio Management Group, where he oversees portfolio strategy, quantitative research, risk assessment, and the development of Hamilton Lane's proprietary data and analytics. Bryan chairs the Portfolio Management Committee and is a member of the firm's Evergreen Portfolio Committee. He is also a member of the BVCA's Research Advisory Group.

Bryan began his career at Hamilton Lane in 2012 and has previously held roles on the firm's Research and Private Markets Analytics teams.

Bryan received a B.S. in Computer Engineering from Drexel University.

**Hamza Shakir Azeem, Managing Director, CFA**

Hamza is a Managing Director on the Evergreen Portfolio Management team. Based in the London office, he focuses on investment management of open-ended private markets solutions.

Prior to joining Hamilton Lane in 2021, Hamza was an Associate Director at HSBC where he focused on originating strategic multi-asset risk management solutions for a broad spectrum of financial sponsors, corporates and sovereign wealth funds.

Hamza received a B.Sc. in Economics from The London School of Economics and Political Science (LSE) and is a Chartered Financial Analyst charterholder.

**Megan Milne, Managing Director**

Megan is a Managing Director on the Direct Equity Investment team and a member of the Investment Committee. She leads capital formation for the firm's direct equity platform. Megan focuses on client and product management, including investor relations, fundraising and portfolio construction.

Megan began her career at Hamilton Lane working as an analyst in the Relationship Management department. She was responsible for business development, client relations and consultant relations efforts across the firm's Taft Hartley benefit plan clients.

Megan received a B.S. in Business Administration from Bucknell University.

**Elizabeth Bell, Managing Director, Co-Head of Real Estate**

Elizabeth is a Managing Director and Co-Head of Real Estate on the Real Assets team, where she is responsible for due diligence of primary, secondary and co-investment opportunities in real estate. She is a member of the Real Asset Investment Committee.

Prior to joining Hamilton Lane in 2022, Elizabeth was a Managing Director with Jaguar Growth Partners where she was responsible for leading Latin American real estate private equity investments. Previously, Elizabeth was an Investment Manager at Aberdeen Asset Management on the Property Multi-Manager team and was a Vice President at Equity International, responsible for investing in emerging markets real estate companies. Earlier in her career, Elizabeth was an Associate at real estate private equity firm, JER Partners, and an investment banking analyst at Deutsche Bank.

Elizabeth received her M.B.A from the Wharton School at the University of

Pennsylvania and an A.B. from Princeton University.



Antony Anastasiadis, Managing Director

Antony is a Managing Director on the Secondary Investment team based in the London office, where he leads the firm's sourcing and institutional limited partner origination efforts. He is responsible for conducting due diligence and leading the execution of secondary investments.

Prior to joining Hamilton Lane in 2017, Antony worked at a leading intermediary in the secondary market where he focused on sourcing, coordinating and execution of transactions on behalf of institutional investors. Earlier in his career, he was an Associate with Setter Capital where he focused on all aspects of secondary market transactions including sourcing, coordinating and execution of transactions on behalf of institutional investors.

Antony received a Bachelor of Honours degree in Finance from the Asper School of Business at the University of Manitoba.



Mitesh Pabari, Principal

Mitesh is a Principal on the Fund Investment & Managed Solutions team based in the London office, where he is responsible for all aspects of fund due diligence.

Prior to joining Hamilton Lane in 2010, Mitesh was an Associate in the investment team of Collier Capital, a global investor in the private equity secondaries market. Previously, he was an Equity Research Analyst at JP Morgan Cazenove focused on the U.K. small-mid cap sector, and an Associate in the Valuation Services team of KPMG Corporate Finance in London.

Mitesh received a B.S. in International Management with American Business Studies from the University of Manchester, England.



Lars Pace, Principal

Lars is a Principal on the Real Assets Investment team, responsible for due diligence of primary fund opportunities in infrastructure and real assets.

Prior to joining Hamilton Lane in 2010, Lars was a portfolio manager at American Beacon Advisors, Inc., where he oversaw a \$1B portfolio of private equity investments. Previously, Lars was a Financial Analyst with American Airlines Inc.

and Ford Motor Company.

Lars received an M.B.A. from the University of Wisconsin-Madison and a B.A. from Duke University.



Natalie Fitch, Principal

Natalie is a Principal on the Fund Investment & Managed Solutions team, where she is a Portfolio Strategist, responsible for overseeing all elements of client portfolios for the West Coast institutional client base. Natalie was named to Chief Investment Officer's 2019 Knowledge Brokers list of the industry's top consultants.

Natalie has worked in financial services since 2005. Prior to joining Hamilton Lane in 2010, Natalie was a Senior Analyst at PCG Asset Management where she was a member of the client service team that supported five Pension Systems with approximately \$12B of private equity assets under management.

Natalie received a B.S. in Applied Economics and Management from Cornell University.



TC Rolfstad, Principal

TC is a Principal on the Real Assets Investment team based in the Portland office, where he focuses on relationship management, research and manager due diligence.

Prior to joining Hamilton Lane in 2017, TC was a Vice President with Real Asset Portfolio Management, LLC (RAPM) supporting the senior investment team with all aspects of investment manager due diligence, selection and monitoring for RAPM's clients. Prior to RAPM, TC was a Team Leader and Senior Investment Analyst at RVK, Inc.

TC received a B.S. in Finance from North Dakota State University.



Dominic Mammarella, Principal

Dom is a Principal on the Direct Equity team, where he is responsible for leading the evaluation and due diligence of direct investment opportunities.

Prior to joining Hamilton Lane in 2018, Dom was a Director with FS Investments, where he focused most recently on investment management related to private

debt. Dom has previously held roles at the U.S. Department of the Treasury and T. Rowe Price and began his career as an analyst at Lehman Brothers.

Dom received an M.B.A. in Finance from the Wharton School at the University of Pennsylvania and a B.A. in both Finance and Government from Franklin & Marshall College.



Nina Kraus, Director of Sustainability

Nina is the Director of Sustainability, leading the firm's cross-platform sustainability strategy and sustainability team globally. In this capacity, she oversees sustainable investment & corporate strategy, ESG and climate initiatives. She is a member of the Responsible Investment Committee. Nina is also responsible for supporting and managing client relationships with sustainability objectives in all aspects of client relations, including portfolio construction and strategic planning.

Nina was previously a senior deal lead within Hamilton Lane's Fund Investment & Managed Solutions Team, focusing on investment selection, execution and management across Europe, the Middle East and Africa. In this role, she also developed and led the Fund Investment ESG Taskforce. Nina has worked for Hamilton Lane in the United Kingdom, Germany and the United States. She served on Hamilton Lane's DEI&B council from 2019 through 2023 and as a committee member of Level20 between 2020 and 2024, Chairing the Future Leaders Committee between 2022 and 2024.

Nina received a B.A. in Economics with Honours and a minor in Biology from Hamilton College.



Robert Reed, Principal

Rob is a Principal on the Fund Investment & Managed Solutions team, based in Toronto, ON, Canada. He is responsible for managing client relationships and primary fund investment diligence across North America, with an emphasis on the Canadian market.

Earlier in his career at Hamilton Lane, Rob worked in multiple roles on the Client team and managed the Data Solutions team.

Prior to joining Hamilton Lane in 2012, Rob worked with JP Morgan Chase & Co. as part of their Operational Risk Management team in their Investment Bank.

Rob received a B.S. in Business Administration from the Fox School of Business at

Temple University.



Peter Udbye, Principal

Peter is a Principal on the Real Assets Investment team, where he is responsible for sourcing, due diligence and execution of direct, secondary and primary investment opportunities.

Prior to joining Hamilton Lane in 2018, Peter worked in Russell Investments' private markets group.

Peter received a B.B.A. from Seattle University with a major in Finance.

Nelda Chang, Principal

Nelda is a Principal on the Direct Equity team, where she is responsible for leading the evaluation and due diligence of direct investment opportunities.

Prior to joining Hamilton Lane in 2024, Nelda was a Principal with GCM Grosvenor, where she was responsible for evaluating and executing private equity co-investments. Nelda has previously held roles at Headlands Capital and American Securities, and began her career in the Leveraged Finance group at JPMorgan.

Nelda received an M.B.A. in Finance and Management from the Wharton School at the University of Pennsylvania and a B.S. in Finance and Accounting from New York University.



Taylor McManus, Principal

Taylor is a Principal based in the firm's Toronto office where he is responsible for originating, evaluating and executing direct, secondary and primary fund investment opportunities.

Prior to joining Hamilton Lane in 2023, Taylor was a Vice President with Instar

Asset Management where he focused on middle market infrastructure and private equity investments. Taylor began his career at Macquarie Capital Markets Canada. Taylor received an Honors Bachelor of Commerce from Queen's University.

**William Lo, Principal CFA**

William is a Principal on the Secondary Investment team based in the Hong Kong office, where he is responsible for sourcing, due diligence and execution of secondary investments.

Prior to joining Hamilton Lane in 2019, William was a Vice President with Roc Partners, an Asia-Pacific-focused alternative investment firm specializing in private equity, where he was responsible for secondary, co-investment and primary fund investments. Prior to Roc, he spent five years with TR Capital, an Asia private equity secondary investment firm, where he focused on secondary investments in Asia. William began his career as an Analyst in the Valuation & Modeling team of KPMG Corporate Finance.

William received a B.B.A. in Insurance, Financial and Actuarial Analysis from the Chinese University of Hong Kong. He is a Chartered Financial Analyst charterholder.

**Jan Verstraete, Principal**

Jan is a Principal on the Secondary Investment Team, based in the firm's London office. In this role, he is responsible for due diligence and execution of secondary investment opportunities.

Prior to joining Hamilton Lane in 2015, Jan was an Assistant Manager in the Mergers and Acquisitions department of BDO LLP, where he focused on advising private equity funds, corporations and entrepreneurs on mergers and acquisitions. Jan began his career as an analyst at BDO LLP.

Jan received an M.S. from Imperial College London, a Master of Law from the University of Antwerp and a Bachelor of Law from the University of Antwerp.

**Vivienne Watganai, Principal**

Vivienne is a Principal on the Fund Investment & Managed Solutions team based in the Hong Kong office, where she is responsible for sourcing, due diligence and

execution of fund investments.

Prior to joining Hamilton Lane in 2015, Vivienne was an Analyst with GE Capital's Structured Finance team in Hong Kong where she underwrote Asian leveraged finance and corporate lending transactions.

Vivienne received a B.A. in Economics from New York University.



Alex Behm, Principal, CFA

Alex is a Vice President on the Secondary Investment Team, where he is, responsible for sourcing and conducting diligence on transactions in the secondary market for private equity.

Prior to joining Hamilton Lane in 2014, Alex was an analyst with Butcher's Hill Capital where he focused on evaluating investment opportunities in the risk arbitrage strategy.

Alex received a B.S. from Villanova University and is a Chartered Financial Analyst charterholder.



Sean Barber, Principal

Sean is a Principal on the Fund Investment & Managed Solutions team, where he is primarily responsible for client management, including strategic planning and portfolio construction and managing other day-to-day client needs.

Prior to joining Hamilton Lane in 2010, Sean was with SEI, where he was part of a team that was responsible for back-office accounting for the firm's private equity and real estate fund-of-fund clients.

Sean received a B.S. in Accounting from Indiana University of Pennsylvania.



William Bannard, Principal

William is a Principal on the Evergreen Portfolio Management team, focused on the investment management of open-ended private markets solutions.

William began his career at Hamilton Lane in 2014 and formerly spent time on the Private Markets Analytics team where he worked on risk modeling, portfolio construction and forecasting, and analysis of market trends. In 2019, William spent a year in the Sydney office helping to launch the Global Private Assets Fund

before returning to the United States to focus on the launch and management of the Private Assets Fund.

William received a B.S. in Mathematics with a minor in Economics from Haverford College.



Leigh Hazelton, Principal, CFA, CAIA

Leigh is a Principal on the Real Assets team located in the London office, where he is responsible for sourcing, underwriting and monitoring primary, co-investment, and secondary transactions across.

Prior to joining Hamilton Lane in 2021, Leigh was at Russell Investments where he covered Real Assets in EMEA. Throughout his career, Leigh has focused on real assets in investment management, M&A and buy-side/acquisition roles.

Leigh received an MSc in Finance from the Cranfield School of Management in the UK and a BSc in International Economics from the University of New Hampshire. He is a Chartered Financial Analyst and Chartered Alternative Investment Analyst charterholder.



Andrew Durante, Principal

Andrew is a Principal on the Impact Investment team where he serves as the primary point of contact for the firm's Impact funds and platform, including all aspects of client relations, fundraising and portfolio management.

Previously, Andrew was a Vice President on the Direct Equity team where he served as the primary point of contact for the firm's Equity Opportunities fund series, including all aspects of client relations, fundraising and portfolio management.

Prior to joining Hamilton Lane in 2017, Andrew was a Vice President at Morgan Stanley in the Fixed-Income Trading division, and earlier in the Global Wealth Management division where he began his career.

Andrew received a B.S. from Penn State University.

**Andrew Rich, Principal**

Andrew is a Principal on the Fund Investment & Managed Solutions team. Based in the firm's San Francisco office, Andrew primarily focuses on leading the evaluation and due diligence on venture capital, growth equity and technology investments.

Prior to joining Hamilton Lane in 2017, Andrew was an analyst in the Investment Management Division of Goldman Sachs, where he worked in the Alternative Investments and Manager Selection group.

Andrew received a B.S. in Business Administration from the University of Utah.

**Reed Marko, Principal**

Reed is a Principal on the Direct Credit team responsible for leading sourcing, due diligence, evaluation and execution of direct credit-oriented investments.

Prior to joining Hamilton Lane in 2017, Reed was an Associate at BNP Paribas's Leverage Finance Group where he focused on the execution and underwriting of leverage finance transactions for Sponsors and Corporations. Reed began his career as an Intern Analyst at The Blackstone Group.

Reed received a B.S. in Finance and Accounting from Fairfield University.

**Eric Solfisburg, Principal**

Eric is a Principal on the Direct Credit team at Hamilton Lane where he focuses on solutions for insurance companies.

Prior to joining Hamilton Lane in 2024, Eric was Head of Investment Product Consulting at MassMutual where he was responsible for the investment aspects of their Institutional Insurance business. Preceding MassMutual, Eric was an Assistant Vice President at State Street Global Advisors in insurance business development. Eric began his career at River and Mercantile Solutions where he worked in various capacities as an investment consultant, senior analyst, head trader, and portfolio manager focusing on asset / liability management for financial sponsors.

Eric received a B.S. in Business Administration from Babson College. He holds the Chartered Financial Analyst (CFA) designation, the Chartered Alternative Investment Analyst (CAIA) designation, the Chartered Life Underwriter (CLU) designation and the Chartered Financial Consultant (ChFC) designation. Eric is a member of the CFA

Institute, CFA Society Boston, CAIA Association and serves as Finance Committee Chair on Board of Directors of the Children's Trust of Massachusetts as well as the Board of Trustees of Old Colony Montessori School.

**Michael Wise, Vice President**

Mike is a Vice President on the Secondary Investment team responsible for managing all client sell-side and secondary portfolio monitoring activities.

Prior to joining Hamilton Lane in 2008, Mike was a Senior Associate with Duff & Phelps where he focused on performing valuations of businesses and assets for financial reporting and M&A purposes.

Mike received a B.S. in Business Administration from the University of Southern California.

**Ben Eckroth, Vice President**

Ben is a Vice President on the Fund Investment & Managed Solutions team, where he is a Portfolio Strategist, responsible for evaluating fund investment opportunities and managing client portfolios for the U.S.-based institutional client base.

Previously, Ben worked on the Relationship Management team, supporting client relationships across the firm. He began his career with Hamilton Lane in 2014 within the Client Services department, focused on client portfolio and fund product monitoring and reporting.

Ben received a B.A. in Economics from Johns Hopkins University.

**Andrew Bonnarens, Vice President, CFA**

Andrew is a Vice President on the Real Assets team based in our Portland office, where he is responsible for performing due diligence and evaluating infrastructure investment opportunities.

Prior to joining Hamilton Lane in 2017, Andrew worked for Real Asset Portfolio Management, where he conducted due diligence on primary, secondary and co-investment opportunities in natural resources and infrastructure industries. Prior to that, he worked as an analyst for EMR Capital, a mining-focused private equity fund, and as an alternative investment analyst at the State of New Jersey, where

he reviewed private investment opportunities for the state pension system.

Andrew received a B.A. in Economics from the University of British Columbia. He is a Chartered Financial Analyst charterholder.



Jenith Jacob, Vice President

Jenith is a Vice President at Hamilton Lane on the Fund Investment & Managed Solutions Team and focuses on leading the firm's Emerging & Diverse Investment Programs. Jenith is also responsible for sourcing, underwriting, execution and managing primary investments in North and South America. Prior to his role, Jenith was a member of the Finance Team.

Prior to joining Hamilton Lane in 2014, Jenith was an Associate with State Street where he managed the accounting for several hedge funds. Before transitioning into finance, Jenith served in the United States Navy.

Jenith received a B.S. in Finance and Economics from Kutztown University of Pennsylvania.

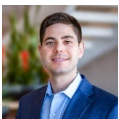


Jonathan Luptak, Vice President

Jonathan is a Vice President in the Portfolio Management Group, where he focuses on portfolio implementation, development and strategy.

Previously, Jonathan was a Vice President on the Product Management team where he served as the primary point of contact for all aspects of client relations for the Strategic Opportunities fund series. Prior to joining Hamilton Lane in 2017, Jonathan was an Associate at TD Securities in the Credit Investment Banking group. He began his career as a Field Examiner at PNC Business Credit where he held a number of positions, including underwriter and relationship manager.

Jonathan received an M.B.A from Columbia University and a B.A. from the University of Pittsburgh.



Charles Biello, Vice President

Charles is a Vice President responsible for due diligence and execution of secondary investments.

Prior to joining Hamilton Lane in 2019, Charles was a Senior Associate with the Strategic Ventures team at BAYADA Home Health Care where he focused on

evaluating acquisition opportunities and partnerships with health systems. He began his career at Surgical Care Affiliates, a national provider of ambulatory surgical care.

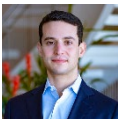
Charles received an M.S. in Finance from Villanova University and a B.A. in Economics from the University of Virginia.

**Ankur Dadhania, Vice President**

Ankur is a Vice President on the Direct Equity team based in the firm's Miami office. Ankur is responsible for leading the evaluation and due diligence of direct equity and direct credit opportunities.

Prior to joining Hamilton Lane in 2015, Ankur was an international long/short analyst with Veritable, LP where he focused on evaluating investment opportunities in the global equities strategy. Ankur began his career at YYC Capital Management as a healthcare analyst.

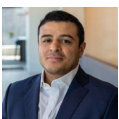
Ankur received a double major B.S. from Drexel University.

**Jeff Straus, Vice President**

Jeff is a Vice President responsible for due diligence and execution of secondary investments.

Prior to joining Hamilton Lane in 2022, Jeff was an Associate with the Direct Equity Partners team at Credit Suisse where he focused on private equity co-investments and GP-led secondaries. Jeff began his career as an Associate at Newbury Partners, a middle-market secondaries firm.

Jeff graduated with honors from Tufts University and received a B.A. in Economics.

**Nestor Vidal Colindres, Vice President**

Nestor is a Vice President on the Direct Equity team, where he is responsible for the evaluation and due diligence of direct equity investment opportunities. Prior to joining Hamilton Lane in 2021, Nestor was the Investment Director at a private family office, concurrently conducting mergers and acquisitions for a leading

cybersecurity company. Previously, Nestor was an Investment Banker with the TMT Group at Credit Suisse and was also a founding member for a private equity backed health and wellness organization. Nestor is a decorated U.S. Army Veteran, having led and operated as a Bomb Squad Commander in both Iraq and Afghanistan. He serves on Duke University's Regional Board of Directors for the Northeast chapter.

Nestor received an M.B.A. from the Fuqua School of Business at Duke University and a B.S. in Finance from DePaul University. ke

**Jenny Zhang, Vice President, Direct Equity Investments**

Jenny is a Vice President on the Direct Equity team where she is responsible for the evaluation and due diligence of direct equity investment opportunities.

Prior to joining Hamilton Lane in 2024, Jenny was a private equity investor at Two Sigma. Previously, Jenny was a private equity investor at Carlyle.

Jenny received a B.S. from The Wharton School of the University of Pennsylvania.

**Chris Weidner, Vice President**

Chris is a Vice President on the Direct Credit team where he is responsible for leading the due diligence, evaluation and execution of direct credit-oriented investment opportunities.

Prior to joining Hamilton Lane in 2023, Chris was a Vice President at LBC Small Cap where he focused on the due diligence, evaluation and execution of lower middle-market investment opportunities. Previously, he worked in Corporate Strategy at Comcast NBCUniversal and as an investment professional at Boathouse Capital. Chris began his career as an investment banking analyst at M&A advisory boutique Silver Lane Advisors (acquired by Raymond James in 2019).

Chris received a B.A. in Political Science and Communication from the University of Pennsylvania.

**Fabio Monteine, Vice President**

Fabio is a Vice President based in the firm's London office, where he is responsible for leading the evaluation and due diligence of direct credit investment opportunities.

Prior to joining Hamilton Lane in 2023, Fabio was a Vice President at NatWest, where he focused on the underwriting and execution of leveraged finance transactions for Sponsors and Corporates. He began his career in investment banking at Mitsubishi UFJ Financial Group (MUFG).

Fabio received an M.Sc. in Investment Management from Bayes Business School in London and a B.Sc. in Finance & Investment Banking from the University of Reading.



Steve Caplan, Vice President, Direct Equity Investments

Steve is a Vice President on the Direct Equity Investment team where he is responsible for leading the evaluation and due diligence of direct equity investment opportunities.

He began his career at Hamilton Lane in 2016 and most recently was a member of the Fund Investment & Managed Solutions team.

Steve graduated with distinction, receiving a B.A. in Business & Economics with a minor in International Relations from Ursinus College.



Jackie Dash, Vice President, Real Assets

Jackie is a Vice President on the Real Assets Investment team where she is responsible for due diligence of primary, secondary and co-investment opportunities in real estate.

Prior to joining Hamilton Lane in 2022, Jackie was an Assistant Director with Gibraltar Real Estate Capital, a subsidiary of Toll Brothers, where she was focused on underwriting real estate transactions.

Jackie received a B.S. in History from Washington University in St. Louis.



Cameron Mountain

Cameron is a Vice President at Hamilton Lane, based in the firm's Portland office where he is responsible for investment diligence, sourcing and underwriting on direct, secondary and primary fund opportunities across the infrastructure, natural resources and real estate sectors.

Prior to joining Hamilton Lane in 2017, Cameron was an Analyst with Real Asset Portfolio Management where he focused on performance reporting, portfolio

monitoring and investment diligence for real asset opportunities.

Cameron received a B.S. in Finance with a minor in Economics from Oregon State University and is a Chartered Financial Analyst charterholder.



Sabeen Jameeli, Vice President, Real Assets

Sabeen is a Vice President on the Real Assets Investment team, where she is responsible for the evaluation and due diligence of real estate investment opportunities.

Prior to joining Hamilton Lane in 2020, Sabeen worked at Pathway Capital Management on their investment team. Previously, she worked at Real Asset Portfolio Management where she was responsible for conducting due diligence across real assets opportunities as well as client reporting.

Sabeen received a B.S. in Business Administration with a concentration in Finance from the University of Oregon.



Jérôme Kamm, Vice President, Direct Equity Investments

Jérôme is a Vice President on the Direct Equity Investment team, based in London. He works on the origination, evaluation and due diligence of direct equity opportunities, with a focus on Impact transactions, which he leads in EMEA. He sits as a board observer for several of Hamilton Lane's direct equity investments across business services, environmental & industrial technology and healthcare sectors.

Jérôme is a member of the Responsible Investment Committee. He has also sat on the cross-investment team Sustainable Taskforce (2023-2024). He regularly represents Hamilton Lane as a speaker, particularly on technology and climate investment topics.

Prior to joining Hamilton Lane in 2017, he worked at HSBC and Greenhill & Co.

Jérôme received a B.A. in Modern Languages from the University of Oxford.



Danwen Sun, Vice President, Direct Equity Investments

Danwen is a Vice President on the Direct Equity Investment Team based in the firm's Shanghai office where she is responsible for sourcing, due diligence and

execution of direct equity investment opportunities across Asia Pacific.

Danwen began her career at Hamilton Lane in 2015 and has previously worked for Hamilton Lane in Hong Kong, where she has experience taking fund due diligence and secondary transactions in Asia, and has been a member of the Direct Equity Investment Team in Hong Kong for six years.

Danwen received a M.S in Finance from University of Virginia and a B.S in Economics with a double major in English from Beijing Foreign Studies University.



Sally Liu, Vice President, Fund Investment & Managed Solutions

Sally is a Vice President based in the San Francisco office, where she focuses on sourcing and evaluating direct equity opportunities in venture and growth.

Prior to joining Hamilton Lane, she was a crypto investor and spent several years as an operator in the tech industry.

She received an MBA from MIT Sloan and a B.A in Economics from Princeton University.



Sophie Suon, Vice President, CAIA

Sophie is a Vice President on the Fund Investment & Managed Solutions team based in the London office, where she is responsible for all aspects of client relations in the European region including portfolio construction and strategic planning.

Prior to joining Hamilton Lane in 2012, Sophie worked at Société Générale Corporate Investment Bank in their Global Markets division, managing relationships with hedge funds and asset managers. Previously, she was at Amundi Investment Solutions on the Product Specialist team of their Hedge Fund Managed Account platform. She started her career as a sales assistant at Crédit Agricole Corporate Investment Bank in their Equity & Fund Derivatives division.

Sophie received an M.Sc. in Banking and Financial Engineering from Toulouse

Business School. She is a CAIA charterholder.



Marc Lauter, CAIA, Vice President, Fund Investment and Managed Solutions

Marc Lauter is a Vice President on the Fund Investment and Managed Solutions team, based in the firm's Frankfurt office. He is responsible for all aspects of client relationships in the EMEA region, including portfolio construction and strategic planning.

Prior to joining Hamilton Lane in 2022, Marc was a Vice President at BNY Mellon Investment Management, where he managed relationships with German institutional prospects and clients. He also held a Client Relationship Manager position at Janus Capital Group.

Marc received a B.S. in Business Mathematics from the Technische Hochschule Mittelhessen in Germany and is a member of the Chartered Alternative Investment Analyst Association.



Conor Kelly, Vice President, Fund Investment & Managed Solution

Conor is a Vice President on the Fund Investment & Managed Solutions team. He is responsible for sourcing, underwriting, execution and managing primary investments in North America, with a focus on growth buyout. Conor began his career at Hamilton Lane in 2016 as part of its Analyst Development Program.

Conor received an M.B.A. in Finance from the University of Notre Dame and a B.A. in Finance from the University of Notre Dame.



Ewan Boosey, Vice President

Ewan is a Vice President on the Fund Investment and Managed Solutions team, based in the London office. He is responsible for all aspects of client relations in the EMEA region including portfolio construction and strategic planning.

Prior to joining Hamilton Lane in 2017, Ewan worked for Fitch Ratings and was responsible for relationship management within the Banking & Private Equity division.

Ewan received a B.A. from Bournemouth University.

**Jeff Sowden, Vice President, Fund Investment & Managed Solutions**

Jeff is a Vice President on the Fund Investment & Managed Solutions team where he is responsible for all aspects of fund due diligence in North America, including sourcing, underwriting and ongoing monitoring of primary investment opportunities.

Jeff began his career at Hamilton Lane in 2016 as an analyst for the Fund Investment team.

Jeff graduated with a B.S. in Finance & Economics with a minor in Management Information Systems from the University of Delaware.

**Anita Rana, Vice President**

Anita is a Vice President in the Portfolio Management Group, based in the firm's London office, where she focuses on leading portfolio management and research efforts in EMEA.

Prior to joining Hamilton Lane in 2024, Anita was a Vice President at BlackRock where she held several roles specializing in private markets portfolio management, portfolio construction, research and analytics. She began her career as an analyst at BlackRock in 2014.

Anita received a Bachelor of Science in Actuarial Science from the London School of Economics and Political Science. She is also a CAIA charterholder.

**Ali Callahan, Vice President, Evergreen Portfolios**

Allison Callahan is a Vice President on the Evergreen Portfolio Management team where she is responsible for overseeing the day-to-day operations of the firm's Evergreen Funds in the U.S. private wealth market.

Prior to joining Hamilton Lane in 2020, Allison was a Manager of the Dealer Services team with Hartford Funds where she managed three service account relationship managers who supported top-tier intermediaries within the financial services industry with both mutual funds and ETF trading. Prior to that, she worked in product support as a Product Support Manager, working on multiple product initiatives such as mutual fund updates, fund changes, and annual 15c process and prospectus updates. Allison began her career in sales at Hartford Financial in 2003.

Allison received an MBA in Finance from Saint Joseph's University and a B.A. in Communications from West Chester University.

**Hailey Richa, Vice President, Evergreen Portfolios**

Hailey is a Vice President in the Evergreen Funds Services group, based in the firm's Toronto office. She is responsible for overseeing the day-to-day operations of our Evergreen Funds in Canada.

Prior to joining Hamilton Lane in 2023, Hailey was a Senior Manager at Picton Mahoney Asset Management where she was responsible for leading the Dealer and Investor Services Team providing operational support and client service across the Canadian private wealth industry. She started her financial services career at Dynamic Funds assisting with the administration of specialty products and transaction processing.

Hailey received a B.A in English from Wilfrid Laurier University and has also completed the Canadian Securities course through the Canadian Securities Institute.

**Kristin Jumper, Head of Investment Legal**

Kristin is a Managing Director and Head of the Investment Legal Group. In this role she oversees the firm's legal teams focused on the investment lifecycle. Her teams are responsible for forming co-mingled products and separately managed client accounts as well as executing investments into primaries, secondaries, and equity and credit co-investments.

Kristin is a founding member of the Hamilton Lane Women's Exchange, which seeks to increase the number of women in private equity through awareness and training and has taught seminars on negotiation for members of Philadelphia's Women in Investing Network (WIN).

Prior to joining Hamilton Lane in 2014, Kristin was an Associate with Pepper Hamilton LLP in Philadelphia, where she concentrated her practice in merger and acquisition transactions, venture capital financing and private equity transactions, joint ventures and general corporate and securities matters.

Kristin received a J.D., magna cum laude, from Villanova University School of Law and a B.A., magna cum laude, in Psychology and Media & Communication from Muhlenberg College. She is a member of the state bars of Pennsylvania and New Jersey.

**Dorothy Allison, Senior Corporate Counsel**

Dottie is a Senior Corporate Counsel on the Fund Investment & Managed Solutions Team, where she provides legal review for primary fund investments recommended to clients.

Prior to joining Hamilton Lane in 2020, Dottie worked as a contract attorney for the firm. Previously she was the Chief Compliance Officer, Investment Advisory, at Janney Montgomery Scott, a retail broker/dealer and investment advisory firm. Dottie worked for 19 years as a Senior Associate and Special Counsel at Pepper Hamilton in Philadelphia, representing registered investment companies and investment advisers, private investment funds and broker-dealers. Dottie also was associated with Stradley Ronon and began her career as an associate at Drinker Biddle & Reath, both in Philadelphia.

Dottie is an adjunct professor at the University of Pennsylvania School of Law, where she teaches legal and transactional drafting for investment management entities.

Dottie received her J.D. from the Dickinson School of Law and a B.A. in Social Welfare from Penn State University. She is a member of the Pennsylvania bar.

**Yaasmin Goudarzi, Corporate Counsel**

Yaasmin is a Corporate Counsel on Hamilton Lane's Fund Investment & Managed Solution team and provides legal review and analysis for fund investments recommended to the firm's clients.

Prior to joining Hamilton Lane in 2023, Yaasmin worked as an Associate at Kirkland & Ellis in New York where she represented fund sponsors in numerous aspects of fund formation including launch, negotiations with investment partners and closings.

Yaasmin received a J.D. from The George Washington University Law School and an undergraduate degree in Finance from West Virginia University. She is a member of the New York bar and the Pennsylvania bar.

**Rosemarie Farhat, Corporate Counsel**

Rosemarie is a Corporate Counsel on the Fund Investment & Managed Solutions Team where she assists with the legal diligence, review and negotiation of primary investments for the firm's commingled funds and client accounts.

Rosemarie began her career as an Associate Corporate & Securities Attorney at Mayer Brown LLP in Chicago. At Mayer Brown she primarily represented private equity funds and sponsors of real estate investments funds in connection with fund formation and investments by institutional and other investors.

Rosemarie received her J.D. from Villanova School of Law and a B.A. in Political Science, with a minor in Business Management, from Syracuse University. She is a member of the Pennsylvania and Illinois bars.



Michael Riyad, Corporate Counsel

Michael is Corporate Counsel on the Fund Investment & Manged Solution team, based in the firm's Miami office. He provides legal review and analysis for primary fund investments recommended to the firm's clients.

Prior to joining Hamilton Lane in 2023, Michael served as Corporate Counsel with AmeriLife Group, LLC where he handled the legal negotiations for all the company's mergers and acquisitions and managed the various pre-closing and post-closing processes for such transactions. Michael began his career as an Associate at the law firm Fried, Frank, Harris, Shriver & Jacobson where he represented fund sponsors in numerous aspects of fund formation, including launch, negotiations with investment partners, and closings.

Michael received a J.D. from New York University School of Law and an undergraduate degree in Government from Cornell University. He is a member of the New York bar and Authorized House Counsel in Florida.

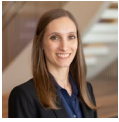


Kate Jager, Legal Counsel

Kate Jager is Legal Counsel based in the firm's Portland office where she is responsible for legal affairs related to our separate accounts, including the structuring, negotiating and drafting of fund agreements, investment management agreements, advisory agreements, reporting agreements and other customized services agreements, as well as other in-house legal matters.

Prior to joining Hamilton Lane in 2022, Kate was an attorney in Brussels, Belgium where she focused on corporate law.

Kate received an L.L.M. in Transnational Law from the Willamette University College of Law as well as two L.L.M.s and an L.L.B. from the Vrije Universiteit Brussel. She is a member of the Washington State Bar and holds an in-house counsel license in Oregon.

**Emily Lozada, Senior Transactions Counsel**

Emily is a Senior Transaction Counsel within the Investments Legal Group, responsible for reviewing, drafting, and negotiating legal documentation for secondary, direct equity and direct credit transactions.

Prior to joining Hamilton Lane in 2020, Emily was an associate at Dechert LLP.

Emily received both her J.D. and bachelors degree from the University of Pennsylvania. She is a member of the state bars of Pennsylvania and New York.

**Alex Joseph, Transactions Counsel**

Alex is a Transactions Counsel with the Investments Legal Group, responsible for reviewing and negotiating legal documentation for the direct equity, direct credit, and secondary transactions.

Prior to joining Hamilton Lane in 2021, Alex worked as a contract attorney for the firm. Previously, he was an associate at Pepper Hamilton in the corporate and securities group, where he focused on mergers and acquisitions, securities law compliance and general corporate matters.

Alex received a J.D. from Duke University School of Law and a B.A. in Philosophy from the University of Virginia. He is a member of the Pennsylvania bar.

**Jeff Karas, Transaction Counsel**

Jeff is a Transactions Counsel within the Investments Legal team, responsible for reviewing, drafting and negotiating legal documentation for direct credit, direct equity, and secondary transactions.

Prior to joining Hamilton Lane in 2024, Jeff was a finance attorney within multiple international law firms, including Schulte Roth & Zabel, LLP and Ice Miller LLP, where he represented lenders, borrowers, and sponsors in leveraged financing transactions. Jeff also has several years of experience as an emerging technologies attorney focused on capital raising efforts, mergers and acquisitions, regulatory advice, and other complex corporate and commercial transactions in the FinTech, artificial intelligence, cryptocurrency, digital art, gaming, and blockchain industries.

While earning his J.D. from Tulane University Law School, Jeff was the senior articles editor of *The Sports Lawyer*, vice president of the Tulane Sports Law Society, managing editor of the *Tulane Law Review*, and a member of the Order of the Coif.

Jeff is a member of the state bar of New York.



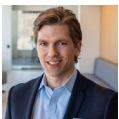
Jim Strang, Advisor

Jim is an Advisor at Hamilton Lane. Jim's last Executive role was as Chairman EMEA, having previously served as Head of EMEA and as a member of the Investment Committee.

Prior to joining Hamilton Lane in 2011, Jim was a Director and Head of Fund Investments at Dunedin Capital Partners, whose European fund investment operation he helped establish. Previously, Jim was Head of European Buyouts at Gartmore Private Equity with oversight of a broad program of funds and direct co-investments in Europe. Jim also served as a Consultant in the London office of Bain and Company, where he served a wide range of private equity and corporate clients.

Jim received a Ph.D. in Finance from the University of Edinburgh, a Master of Finance from the University of Cambridge, and a B.Com. in Business Administration from the University of Edinburgh. He is a member of the CFA Institute and of UKSIP.

Client Legal



Adam Shane, Managing Director, Head of Client Legal

Adam is a Managing Director and Head of Client Legal, where he is responsible for legal affairs related to Hamilton Lane clients, investors, and investment fund products.

Prior to joining Hamilton Lane in 2014, Adam was associated with Ropes & Gray LLP, New York, where he specialized in representing general partners in their portfolio company investments and exits and related matters. Previously, Adam was associated with Bracewell LLP, New York, where he focused on distressed private equity investments, restructuring and other general corporate matters.

Adam received a J.D. from Benjamin N. Cardozo School of Law and a B.S. from Carnegie Mellon University. He is a member of the state bars of Pennsylvania and New York.

**Laura Warren, Head of Tax**

Laura is Head of Tax in the Client Legal Group, where she provides tax review and structuring for investments recommended to the firm's clients, works with prospective clients regarding specific tax sensitivities, and overseas FATCA processes.

Prior to joining Hamilton Lane, Laura worked at Pepper Hamilton LLP in Philadelphia, where she was responsible for structuring and tax counseling for private equity funds and their investors, as well as private equity general partners and management companies. Laura has published articles on tax issues in structuring private equity investments in the natural resource area, venture capital transactions, carried interest legislation, and self-employment taxes in the fund sector. Laura recently moderated a panel on unrelated debt financed income for the Investment Management Committee of the ABA Tax Section.

Laura received an LL.M. in Taxation from Villanova University School of Law, a J.D. from Rutgers University School of Law with Tax Honors.

**Steven Melzer, Senior Corporate Counsel**

Steven is a Senior Corporate Counsel in the Client Legal Group, where he is responsible for legal affairs related to Hamilton Lane fund products, including the structuring, negotiating and drafting of our fund documentation, and other in-house legal matters.

Prior to joining Hamilton Lane in 2019, Steven was an associate with Morris, Nichols, Arsht & Tunnell LLP, where he focused on private investment fund formation, credit facilities and related general corporate matters in various asset classes.

Steven received a J.D. from the Notre Dame Law School and a B.A. from North Carolina State University. He is a member of the state bar of Delaware and holds an in-house counsel license in Pennsylvania.

**Keith Kleinman, Corporate Counsel**

Keith is Senior Corporate Counsel in the Client Legal Group, where he is responsible for legal affairs related to our separate accounts, including reviewing and negotiating single-investor fund agreements, investment management agreements, advisory agreements, reporting contracts and other customized client services agreements, in addition to, various other legal matters related to our separate accounts and Hamilton Lane.

Prior to joining Hamilton Lane in 2018, Keith was a Member at Cozen O'Connor in its bankruptcy, insolvency and restructuring group, where he specialized in representing trustees, debtors, creditors and various other interested parties in corporate bankruptcy, restructuring and other insolvency matters, including but not limited to negotiating asset purchase agreements, settlement agreements, service provider contracts along with handling various other transactional and litigation matters. Previously, Keith was a Law Clerk for the Division of Enforcement at the U.S. Commodity Futures Trading Commission and, prior to practicing law, was the founder of a business-to-business financial services firm based in Bala Cynwyd, PA.

Keith received a J.D. from the George Washington University Law School, where he was a member of The George Washington International Law Review, and a B.B.A. from Temple University, with majors in finance and economics. Keith is a member of the state bars of Pennsylvania, Delaware and New Jersey.



Philip Skaliy, Corporate Counsel

Phillip is Corporate Counsel in the Client Legal Group, where he is responsible for legal affairs related to Hamilton Lane fund products, including the structuring, negotiating and drafting of our fund documentation, and other in-house legal matters.

Prior to joining Hamilton Lane in 2021, Phillip was an associate with Eversheds Sutherland (US) LLP, where he focused on private investment fund formation, mergers & acquisitions, venture capital, and related general corporate matters.

Phillip received a J.D. from the University of Georgia School of Law, a M.B.A. from the Terry College of Business at the University of Georgia, and a B.S. from the University of South Carolina Honors College. He is a member of the state bar of Georgia.

**Christopher DiBartolo, Corporate Counsel**

Chris is Corporate Counsel in the Client Legal Group, where he is responsible for legal affairs related to Hamilton Lane's fund products and separate accounts, including the structuring, negotiating and drafting of our fund documentation, investment management agreements and advisory agreements, as well as other in-house legal matters.

Prior to joining Hamilton Lane in 2022, Chris was Counsel at State Farm Insurance Companies where he advised on private equity, venture capital, real estate and strategic investments. Previously, Chris was an associate at DLA Piper LLP where he focused on private fund formation, real estate joint ventures and related general corporate matters. Chris began his career as a consultant at Deloitte Tax LLP.

Chris received a J.D. from Washington University in St. Louis, where he was a member of the Washington University Law Review, and a B.S. in Economics and Finance from Elmhurst College. He is a member of the state bar of Illinois.

CLIENT SOLUTIONS**Kate Reilly, Managing Director, Chief Operating Officer of Client Solutions**

Kate Reilly is a Managing Director at Hamilton Lane where she is the Chief Operating Officer of the Client Solutions Department. She is responsible for managing the global operational functions for effectiveness and efficiency.

Prior to joining Hamilton Lane in 2024, Kate served as the Chief Operating Officer with PJT Park Hill, a division of PJT Partners Inc. where she was responsible for all global operations including monitoring all legal and compliance matters, overseeing all personnel and human resource related affairs, infrastructure management, corporate budgeting and forecasting, and media relations. Previously, Kate worked at The Blackstone Group in its Legal Department.

Kate received a J.D. from New York Law School and a B.A. in Literature from Dartmouth College. She is a member of the state bar of New York and Connecticut.

**John Brecker, Managing Director, Client Solutions – Insurance & Midwest**

John is a Managing Director where he is responsible for leading the firm's client solutions efforts in the Midwest U.S and Insurance Client Solutions team. In his role, John works closely with institutional clients to find creative solutions to access the private markets through commingled funds, customized managed solutions and strategic partnerships. Over his tenure with Hamilton Lane, John has held numerous roles including Head of Client Solutions in the Americas but has always remained committed to working with clients since his joining.

Prior to joining Hamilton Lane in 2012, John spent more than five years with Turner Investments, most recently as a Director and Principal with the U.S. and Canada Institutional team. Previously, he was a Financial Advisor with Virginia Asset Management and Waddell & Reed, where he worked with high-net-worth families and small businesses.

John received a B.S. in Business Administration with a concentration in Finance from the Robins School of Business at the University of Richmond. He is a Chartered Alternatives Investment Analyst.

**James Martin, Managing Director, Head of Global Client Solutions**

James is a Managing Director and Head of Global Client Solutions based in the firm's Sydney office. He is responsible for leading our global business development activities.

Prior to joining Hamilton Lane in 2017, James spent more than five years with Partners Group where he focused on institutional sales and deal origination. Previously, he was an Associate Director of Institutional Business at Pinnacle Investment Management and prior to that he spent over nine years at Macquarie Group where he was an Associate Director and Head of Key Accounts. James began his career as an Equities Dealer at Hill Samuel Asset Management in London.

**Ralph Aerni, Managing Director & Head of Client Solutions EMEA**

Ralph Aerni is a Managing Director and Head of Client Solutions in EMEA, based in the firm's Frankfurt and Zug offices.

Prior to joining Hamilton Lane in 2021, Ralph served on investment committees and boards of institutional investors and as Head of Business Development with a Swiss asset manager. Before that, Ralph was a co-owner and the Chief Investment Officer of SCM AG, a private markets investment firm, from 2003 until the trade

sale to Mercer in 2015. At Mercer Private Markets, Ralph served as Chairman of the Investment Committee and global Co-Chief Investment Officer. Ralph started his career in corporate banking at UBS in 1989.

Ralph received a B.S. in Business Administration from the University of Applied Sciences in Zurich, Switzerland.



Limor Beker, Managing Director

Limor is a Managing Director in the Client Solutions Group, where she heads the firm's Tel Aviv office. She plays a significant role in client management and new product activity in Israel.

Prior to joining Hamilton Lane in 2009, Limor was a member of the investment management team at AMB Generali Private Equity, where she participated in the construction of the private equity portfolio. Previously, she was a private equity manager at Migdal Insurance Company, where she co-led the formation of Migdal's private equity activity, set its strategy and managed the portfolio. Limor was also a fund-of-funds manager at Evergreen Partners Ltd.

Limor received an M.B.A. from the J.L. Kellogg Graduate School of Management at Northwestern University and an LL.B. from the College of Management Academic Studies Law School in Tel Aviv.



Tomoko Kitao, Managing Director – Japan Representative, CFA

Tomoko is a Managing Director in the Client Solutions Group, leading the firm's Tokyo office. She is primarily responsible for client management and development of the firm's client relationships in Japan.

Prior to joining Hamilton Lane in 2012, Tomoko was with the Bank of Tokyo-Mitsubishi UFJ, most recently as Chief Manager in the International Credit Division. Previously, she was Senior Manager in the Structured Finance Division, where she was responsible for managing a portfolio of global private equity fund investments. She also has extensive experience in the Credit Division, having worked out of the bank's New York and London offices.

Tomoko received a B.A. from International Christian University. She is a Chartered Financial Analyst and a member of the CFA Institute and CFA Society Japan. Tomoko currently holds a Sales Representative.

**Masayoshi Yazawa, Executive Advisor**

Masayoshi is an Executive Advisor and Managing Director in the Client Solutions Group based in the firm's Tokyo office, where he is responsible for leading business development in Japan.

Prior to joining Hamilton Lane in 2014, Masayoshi was Head of Foreign Securities Sales at Itau Asia Securities. Previously, he worked at Morgan Stanley as the Executive Director of the Consolidated Equity Division.

Masayoshi received a LL.B. from Keio University.

**SungJi Steve An, Managing Director – Head of APAC Client Solutions**

SungJi (Steve) is a Managing Director, Head of APAC Client Solutions and Head of Korea, where he is primarily responsible for business development and client servicing for APAC-based clients.

Prior to joining Hamilton Lane in 2014, SungJi worked for Neuberger Berman and Mercer Investment Consulting in Seoul.

SungJi received a B.A. from Yonsei University in Korea and he is a native Korean speaker. Also, he passed AICPA (American Institute of Certified Public Accountants) exam in 2010.

**Zoe Nakash, Managing Director**

Zoe is a Managing Director in the Client Solutions Group based in the firm's Tel Aviv office, where she is responsible for servicing all day-to-day client needs.

Prior to joining Hamilton Lane in 2014, Zoe served as Co-Manager of the High-Tech Desk at ESOP-Excellence Financial Services and Solutions, where she led in creating tailored holistic financial solutions and education for hi-tech corporate clients and their employees. Previously, she worked at Excellence Portfolio Management Ltd. as a client relationship manager with HNW individuals and non-profit organizations, and managed the company training and professional development program. Zoe began her career as Operations Officer in the International Investments Department at Excellence.

Zoe received an M.A. and B.A. from Cambridge University, U.K. She holds a portfolio management license from the Israel Securities Authority.

**Ana Chapman, Managing Director**

Ana is a Managing Director in the Client Solutions Group, leading client solution activities in the Western U.S.

Prior to joining Hamilton Lane in 2021, Ana was Senior Relationship Manager and Alternatives Lead at Allianz Global Investors. Previously, she was President of JHL Capital Group, where she oversaw the firm's non-investment activities and managed the firm's client relationships. Ana has held business development, investment research and investment banking roles at Goldman Sachs, Citigroup, Coghill Capital Management and Amba Research. She has also served as a board director at MP Materials and advisory board member at Backstop Solutions Group.

Ana is an investment committee member for the San Diego Foundation and a trustee of the Francis Parker School in San Diego where she serves in their audit and investment committees. She also serves in Cornell University's Council.

Ana received an M.B.A. from Columbia Business School and a B.S. in Civil and Environmental Engineering from Cornell University.

**Mike Woollatt, Head of Americas, Client Solutions and Global Consultant Relations**

Mike is a Managing Director in the Client Solutions Group, leading the US Institutional, LatAm and Canadian Client Solutions teams, as well as the Global Consultant Relations team. Mike was previously Head of Canada and has also worked on the Fund Investment & Managed Solutions and Direct Equity teams.

Prior to joining Hamilton Lane in 2019, Mike was a Director at OMERS pension plan in the venture capital and growth equity groups. Prior to OMERS, Mike was the CEO of the Canadian Venture Capital and Private Equity Association. He has also co-founded a management consulting firm and has held senior executive roles at a few major Canadian corporations.

Prior to entering the private sector, Mike worked for the Government of Canada, first as a research economist and then as a political and policy advisor to the Minister of Finance. Mike has also worked overseas as an economist on World Bank funded international development projects and taught economics at the university level. Mike is a frequent commentator on both broadcast and print media on the state of the Canadian private capital markets.

Mike holds a Master of Economics from the University of British Columbia.

**Philip Mikkelsen, Managing Director**

Philip is a Managing Director in our Client Solutions Group based in our Stockholm office where he is responsible for the firm's Nordic investment activities and client relationships.

Prior to joining Hamilton Lane, Philip served as Head of Nordics at Macquarie Asset Management and has worked for asset managers such as Goldman Sachs, Deutsche Bank and Franklin Templeton. Philip began his career as an Investment Banker at Danske Bank in Copenhagen, focusing on Derivatives and Foreign Exchange.

Philip received an Executive M.B.A. from the Business School in Copenhagen.

**Steve Binder, Managing Director**

Steve is a Managing Director and Head of the Taft-Hartley Group, responsible for leading the business development, client relationship management and consultant relations activities within this market channel.

Prior to joining Hamilton Lane in 2022, Steve was with Chartwell Investment Partners as Director of Marketing and Client Services. Previously, he was a Managing Principal/Founder of Columbia Partners Investment Management where he led and managed the sales, client services and investment consultant relations efforts of the firm. In 2018 the majority of Columbia's business was acquired by Chartwell. He began his career in the asset management industry at ASB Capital Management as a Vice President.

Steve received an M.B.A. from George Washington University and a B.A. from North Carolina State University.

**Shannon Chow, Managing Director, CFP**

Shannon is a Managing Director in the Client Solutions Group based in the firm's Hong Kong office, where she is responsible for all aspects of client relations in the Asia ex-Japan and Korea region. In this capacity, she works closely with clients and the investment team in portfolio construction and development.

Prior to joining Hamilton Lane, Shannon was a Vice President, Sales in BMO Global Asset Management where she was responsible for the distribution of investment products including private equity funds. Previously, she was a Vice President, Lead Relationship Manager in Northern Trust for institutional clients including central bank, pension funds and university endowments. Shannon also worked in HSBC

and Invesco Asset Management where she was a Relationship Manager for institutional clients in the Asia-Pacific region.

Shannon received a B.A. from the University of Hong Kong. She also obtained a qualification of Certified Financial Planner and is an ordinary member of the Institute of Financial Planners of Hong Kong.



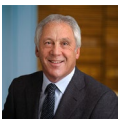
Kerrine Koh, Managing Director, Client Solutions, CFA, CAIA

Kerrine is a Managing Director in the Client Solutions Group, where she heads the firm's Singapore office. She is primarily responsible for business development, as well as coverage of client relationships in Southeast Asia.

Prior to this, Kerrine was the Head of Alternatives Distribution for Southeast Asia at BlackRock, where she was responsible for distribution strategy and client engagements on BlackRock's alternative investment product suite, across client segments. Previously, she was the head of Institutional Client Business for Southeast Asia. Kerrine first joined BlackRock in 2010 as a member of the iShares Global Client Group, where she was responsible for ETF distribution.

Before joining BlackRock, Kerrine was responsible for business and product development for Alternative Investments at UOB Asset Management and held credit analysis and strategic investment roles within United Overseas Bank.

Kerrine received a M.Sc. in Applied Finance from Singapore Management University and a B.A. in Economics with first-class honours from the National University of Singapore. Kerrine is a Chartered Financial Analyst and Chartered Alternative Investment Analyst charter holder.



Paul Waller, Senior Partner

Paul is a Senior Partner based in the firm's London office, where he focuses on client development and overall firm marketing initiatives.

Prior to joining Hamilton Lane in 2013, Paul had a 35-year career with the 3i Group, where he was a Managing Partner responsible for investor relations and fundraising. He also previously served as co-chair of the firm's Investment Committee and held other senior management positions for the 3i investment businesses in Continental Europe, the United States and Japan. He is a former Chairman of the European Private Equity and Venture Capital Association and previously chaired the EVCA Investor Relations Committee. Paul continues to hold various board seats and other consulting positions outside of Hamilton Lane.

Paul received a degree in Management Sciences from the University of Manchester, U.K.



Michael Augustine, Managing Director, Co-Head of Strategic Partner Group

Mike is a Managing Director and Co-Head of the Strategic Partner Group, supporting firm-wide strategic initiatives through enhancing processes and collaboration across the organization. In addition, Mike helps to lead the strategic partnership between Hamilton Lane and Russell Investments.

Mike began his career at Hamilton Lane in 2006 in the investment monitoring and portfolio reporting department, where he focused on the firm's fund-of-fund products and helped service investors in those products. He also had exposure to investment activities working alongside the firm's fund investment team. Mike then moved to the Relationship Management department in the San Diego office, where he was responsible for servicing all aspects of client relations, including strategic planning, portfolio construction, pipeline management and all other day-to-day needs of our clients. Most recently, Mike was the Head of the Product Investor Relations team, responsible for the day-to-day servicing of all investors in Hamilton Lane Products. Prior to joining Hamilton Lane, Mike was a mutual fund accountant with SEI Investments.

Mike received an M.B.A. from the Haub School of Business at Saint Joseph's University and a B.S. in Business with a focus in Finance from Saint Joseph's University.



Marietta Fieger, Managing Director, Co-Head of Strategic Partner Group, CAIA

Marietta is a Managing Director and Co-Head of the Strategic Partner Group, supporting firm-wide strategic initiatives through enhancing processes and collaboration across the organization. In addition, Marietta works directly with clients on strategic planning, portfolio construction and other client needs. She began her career at Hamilton Lane in 2011 in the Monitoring and Reporting department.

Marietta received a B.A. in Economics from Colgate University and an M.S. in Investment Management from the Fox School of Business at Temple University. She is a Chartered Alternatives Investment Analyst (CAIA).

**Salvador Almeida, Managing Director, Head of LatAm**

Salvador is a Managing Director, and heads Hamilton Lane's Latin America team, where he is responsible for leading business development, client servicing and relationship management in the region.

Prior to joining Hamilton Lane in 2014, Salvador was an Investment Manager at Haitong Investment Bank in São Paulo, where he focused on origination, structuring and executing debt and equity capital markets and M&A transactions. Salvador began his career as an M&A analyst in Lisbon for Haitong Investment Bank.

Salvador received a Master's degree with a focus in Corporate Finance and a B.A. from Nova School of Business and Economics in Lisbon, Portugal.

**Daniel Schoneveld, Principal**

Daniel is a Principal in the Client Solutions Group based in the firm's London office.

Prior to joining Hamilton Lane in 2007, Daniel was a Senior Vice President in charge of asset owners and investment consultants in Europe and Africa at Morgan Stanley Capital International in London. Previously, he worked as an institutional advisor at the German bank, Metzler, and prior to that, he spent more than eight years at the advisory and brokerage firm, Hall International Partners in the Netherlands. Daniel began his career as a research analyst at the Dutch bank ABN Amro in Amsterdam.

Daniel received an M.B.A. from Henley Management College in London and a B.S. in Finance from Roosevelt University in Chicago.

Jeffrey Merschel, Managing Director

Jeff is Global Head of Consultant Relations and Managing Director on the Client Solutions team. He is responsible for leading the firm's efforts in supporting and growing investment consulting relationships across key business divisions including: executive management, research and field consultants. Jeff brings more than 25 years of experience in the investment industry working in leadership, sales, investment counseling and product development.

Prior to joining Hamilton Lane, Jeff was a Managing Director at Creative Planning, responsible for growing and maintaining the institutional retirement consulting business. Prior to that, he held a number of positions at The Vanguard Group including roles in investments, institutional sales, fund and product development, management, and client and consultant relations.

Jeff received his B.B.A. in Finance from the Villanova School of Business at Villanova University and maintains multiple professional industry licenses.

**Katsushi Sakurai, Principal**

Katsushi is a Principal in the Client Solutions Group based in the firm's Tokyo office, where he is primarily responsible for client relationships.

Prior to joining Hamilton Lane in 2016, Katsushi spent more than eight years with Sumitomo Mitsui Banking Corporation, most recently as a Head of Investment Group where he led the global private equity funds portfolio management and investment activities. Prior to joining Sumitomo Mitsui Banking Corporation, he was a Manager at Softbank Telecom (now Softbank) and General Services. Katsushi started his career as a business consultant at Deloitte Tohmatsu Consulting (now ABeam Consulting) where he was involved in a number of business reengineering projects.

Katsushi received a B.A. in Policy Management from Keio University.

**Jose Rodriguez, Principal, Investment Services Group**

Jose is a Principal and Head of the Investment Services Group which is responsible for supporting existing and new product offerings across the firm's investment platforms. As part of his role, Jose works in tandem with Platform Specialists to support fundraising efforts and run the day-to-day operations of existing products and management of investor requests.

Jose began his career at Hamilton Lane in 2010 in the Client Services department, where he was responsible for the day-to-day operations for the firm's Taft-Hartley discretionary separate accounts.

Jose received a B.S. in Finance from Saint Joseph's University.

**Mersiha Jans, Principal**

Mersiha is a Principal in the Client Solutions Group based in our Switzerland office where she is responsible for the business development within the Swiss institutional market.

Prior to joining Hamilton Lane in 2022, Mersiha was a Director - Institutional Clients with M&G Investments where she focused on business development with Swiss pension funds, insurances as well as foundations. Before M&G, she was an Institutional Client Representative at Franklin Templeton, based in Zurich. Prior to Franklin Templeton she was part of an investment boutique holding a position as Client Relations Officer, based in Zollikon. Mersiha started her career as a Controlling Specialist at Credit Suisse in Zurich.

Mersiha received a business diploma with a major in political economy from ESCN in Neuchâtel, Switzerland.

**Anastasia Di Carlo, Principal**

Anastasia is a Principal in the Client Solutions Group, leading the firm's Milan office. She is responsible for client management locally and plays a significant role in the development of investment activities and client relationships in Italy. In addition, she is involved in European investment activities and client management.

Anastasia has over 15 years international experience in private capital, both on the investment side and client management. Prior to joining Hamilton Lane, initially based in the firm's Sydney office, Anastasia was an Associate Director in the Investment team at Quentin Ayers, an Australian advisor on global private capital portfolios for institutional clients. She began her career at the European Investment Fund (EIF), based in Luxembourg, where she held roles in the Risk Management department and Private Equity & Venture Capital Investment team.

Anastasia earned her M.S. in General Management from Bocconi University, Milan.

**Brian Reilly, Principal, Taft Hartley**

Brian is a Principal in the Client Solutions Group where he is responsible for managing client relationships, consultant relations and business development efforts for the firm's Taft-Hartley clients across North America.

Prior to this role, Brian was a Relationship Manager responsible for overseeing all aspects of client relations and portfolio construction activities for a designated set of institutional clients, including endowments and foundations, insurance companies, and corporate and public pension plans.

Prior to joining Hamilton Lane in 2005, Brian was an Account Representative with SEI Investments. Brian began his career with Hamilton Lane in the Monitoring and Reporting Department.

Brian received a B.B.A. in Finance from Loyola University in Maryland.

**Jungchul Shin, Principal, CFA**

Jungchul is a Principal in the Client Solutions Group based in the firm's Seoul office where he is responsible for all aspects of client relations in Korea.

Prior to joining Hamilton Lane in 2018, he worked for Willis Towers Watson as a Senior Investment Analyst in the Manager Research and Client Consulting division. His coverage included Private Equity, Private Credit and Real Assets. Jungchul has also worked for Samsung Engineering International Finance division assuming a role in the project financing of overseas plants industry. Prior to that, Jungchul worked at Samsung Securities and Deutsche Bank DCM division as an analyst.

He earned a B.Com. in Finance with high distinction from the University of Toronto. He is a Chartered Financial Analyst, a member of the CFA Institute and the Securities Institute, and a Financial Risk Manager, a member of the Global Association of Risk Professionals. Jungchul is a Certified Investment Manager under the Korea FSS regulation.

**Ben Edwards, Principal, CFA, CAIA**

Ben is a Principal in the Client Solutions Group, responsible for U.K. institutional investors and their advisers, based in the firm's London office.

Before joining Hamilton Lane in 2022, Ben was at GAM leading the U.K. institutional business. Prior to this he was an Executive Vice President at PIMCO leading the U.K. and Ireland institutional client group. He started his career at Citi Corporate & Investment Banking covering European Corporate clients.

Ben received an M.Sc. in Finance from London Business School and received a First-Class Honours B.Eng. in Civil Engineering from Loughborough University.

He holds the Chartered Financial Analyst and Chartered Alternative Investment Analyst designations. He is a trustee of the Florence Nightingale Foundation.



Miguel “Mike” Nieves, Principal, CFA, CAIA

Mike is a Principal on the Client Solutions team based in Chicago, where he is responsible for the firm’s business development efforts with institutional investors in the Midwest U.S.

Prior to joining Hamilton Lane in 2024, Mike was a Director of Public Funds & Taft-Hartley Plans at Northern Trust Asset Management, where he developed business for 50 South Capital, the alternative investments platform.

Mike earned a B.A. in Computer Science from DePaul University. He holds the Chartered Financial Analyst and Chartered Alternative Investment Analyst designations.



Chiaki Tanioka, Principal

Chiaki is a Principal in the Client Solutions Group based in the Tokyo office, where she is responsible for client relationships.

Prior to joining Hamilton Lane in 2016, Chiaki was an Assistant Vice President with Sumitomo Mitsui Banking Corporation where she focused on wide range of private equity portfolio management activities including investment due diligence, documentation, and monitoring.

Chiaki received an LL.B. from Kyoto University.



Jensen Tam, Principal, CPA

Jensen is a Principal in the Client Solutions Group based in the Singapore office, where he is responsible for all aspects of client relations in Southeast Asia. In this capacity, he works closely with clients in portfolio construction, strategic planning, pipeline management, investment monitoring and other day-to-day client needs.

Prior to joining Hamilton Lane in 2014, Jensen was a Senior Investment Analyst at The Hong Kong Jockey Club, where he was responsible for evaluation, due diligence and monitoring of private equity fund investments. Previously, he worked

at the Citigroup as a private equity fund administrator and BDO Limited in the audit and assurance department.

Jensen received a B.Com. in Economics from the University of Toronto. He is a Certified Public Accountant and a Certified Fraud Examiner.



Jeffrey Benson, Vice President

Jeff is a Vice President at Hamilton Lane based in the firm's Toronto office. He is responsible for all aspects of business development with a focus on Canadian institutional clients, which includes family offices, endowments & foundations, insurance companies and corporate & public pension plans.

Prior to joining Hamilton Lane in 2021, Jeff was a Director within Fiera Capital's private credit division where he was responsible for all aspects of institutional investor relations (fund formation, capital raising and relationship management). Jeff began his career as a Direct Private Equity Investment Analyst at Forum Asset Management covering infrastructure and real estate.

Jeff received an Honours Bachelor of Business Administration (BBA) from the Lazaridis School of Business at Wilfrid Laurier University.



Hannah Menachem, Vice President

Hannah is a Vice President in the Client Solutions Group based in North Carolina, where she is responsible for cultivating institutional relationships in the Southern region of the U.S. Prior to her current role, she led business development and strategy for Cobalt LP, Hamilton Lane's proprietary data and analytics software. Prior to Hamilton Lane, she worked at First Trust Advisors distributing ETFs to Latin American institutional investors.

Hannah is an investment committee member at The Stockton Bartol Rush Foundation and the leader of the 100Women in Finance North Carolina organization.

Hannah received a B.A. in Spanish Language & Literature from Temple University and is a candidate for a M.B.A. at Duke University's Fuqua School of Business.

**Lauren Williamson, Vice President**

Lauren is a Vice President based in the Client Solutions Group based in the firm's Sydney office. She is responsible for leading and supporting all aspects of business development across Australia and New Zealand with a focus on institutional clients.

Prior to joining Hamilton Lane in 2020, Lauren worked in the investor relations team at AnaCap Financial Partners, a leading middle-market private equity and private credit manager in London, working across all aspects of fundraising and client services. Prior to this, Lauren worked in the distribution team of an Australian asset management firm and was responsible for marketing and fundraising predominately in the private wealth industry across several asset classes including private equity. Lauren commenced her career as a Financial Advisor at E&P Financial Group.

Lauren received a Bachelor of Commerce and International Relations from Bond University, Australia.

**Courtney Ghysels, Vice President**

Courtney is a Vice President in the Client Solutions Group focused on consultant relations. She is responsible for building relationships and leading interactions with investment consultants primarily in the U.S.

Prior to joining Hamilton Lane in 2022, Courtney spent eight years at Merrill Lynch Bank of America in a variety of different roles. Most recently she was on the Alternative Investments and Capital Markets distribution desks focusing on client outreach and asset growth. Previously, she was at Polar Capital as an Investor Relations Associate and started her career as an assistant at Soroban Capital.

Courtney received a B.A. in Communication from the University of Maryland and a Certificate of Financial Analysis from NYU.

**Will Zahn, Vice President**

Will is a Vice President on the Client Solutions team based in the firm's Shanghai office, where he is responsible for all aspects of client relations and business development in the Greater China region.

Prior to joining Hamilton Lane in 2022, Will worked for Fosun International as an Associate Director in the Capital Market and Investor Relations division. His coverage included real assets, private equity, and public market.

Will received a M.S. in Quantitative Economics from Boston College and a B.S. in Accounting from Boston University. He also holds an AMAC license in private equity.

**Kyle Ross, Vice President**

Kyle is a Vice President on the Client Solutions team, where he is responsible for maintaining and developing client relationships with insurers in North America.

Prior to joining Hamilton Lane in 2024, Kyle was a Senior Vice President at Capital Dynamics, responsible for business development with insurers. Previously, he worked at Macquarie Asset Management in the Insurance Solutions group.

Kyle received a B.S. in Management with a concentration in Finance from the Carroll School of Management at Boston College. He is a Chartered Financial Analyst and Chartered Alternatives Investment Analyst.

**Da Eun Kim, Vice President**

Da Eun is a Vice President on the Client Solutions team based in the firm's Seoul office where she is responsible for all aspects of client relations in Korea.

Prior to joining Hamilton Lane, Da Eun worked as a Senior Investment Manager for CLSA Capital Partners, an Asia private equity firm, where she specialized in private equity and infrastructure investments. She also worked as a Principal Investment Manager for one of the prominent family offices in Korea, focusing on private equity, infrastructure and real estate investments. She began her career as an Analyst for Hyundai Marine & Fire Insurance.

Da Eun received a B.A. in business administration and English Literature from Yonsei University. She is a Certified Investment Manager under the Korea FSS regulation.

**Shahar Shpun, Vice President**

Shahar is a Vice President on the Client Solutions team where he is responsible for all operations and analytics support for the Global Sales team, in addition to supporting firm-wide strategic initiatives and process improvements. Shahar began his career with Hamilton Lane in 2019 as an Analyst in a sales support role.

Prior to joining Hamilton Lane, Shahar worked at J.P. Morgan as an Analyst supporting the Collateral Management and Corporate Actions teams.

Shahar received a B.S. in Finance from Penn State University.

**Nelson Chan, Vice President**

Nelson is a Vice President on the Client Solutions team where he is responsible for business development of investment solutions and strategies for intermediaries and private wealth.

Prior to joining Hamilton Lane, Nelson was an Alternatives Funds Specialist at UBS Private Wealth in Singapore. Previously, he was the equity research analyst at Bank of America Merrill Lynch in Hong Kong and Corporate Finance department at Genting Singapore.

Nelson received a B.S. from University of Michigan, majoring in Financial Mathematics and Economics. He is a CFA and CAIA charterholder.

**Noriaki Shimada, Vice President, Client Solutions**

Noriaki is a Vice President on the Client Solutions team, based in the firm's Tokyo office. He is responsible for business development and client relations in Japan.

Prior to joining Hamilton Lane in 2019, Noriaki served as a client account manager with JP Morgan Asset Management where he focused on all aspects of managing accounts for Japanese institutional clients. Noriaki began his career at Sumitomo Mitsui Trust Bank.

Noriaki received a B.S. in Commerce and Management from Hitotsubashi University.

**Emile Bouchard, Vice President**

Emile is a Vice President on the Client Solutions team, based in the firm's Toronto office.

Before joining Hamilton Lane in 2024, Emile spent seven years as a Regional Director at The Vanguard Group, where he was responsible for all aspects of business development and client relations for Eastern Canada. Prior to Vanguard, he worked for Fidelity Investments, rising to the role of Senior Business Development Manager. He began his career at RBC Bank.

Emile holds a B Com in Finance from Concordia University's John Molson School of Business. He is a Chartered Financial Analyst (CFA) charterholder and a Chartered Alternative Investment Analyst (CAIA) charterholder.

**Henry Polin, Vice President, Client Solutions**

Henry is a Vice President on the Client Solutions team based in the firm's London office where he is responsible for Client Solutions in the Middle East.

Prior to joining Hamilton Lane in 2021, Henry was at abrdrn (formerly Standard Life Aberdeen) where he began his career on the company's Graduate Scheme and went on to have multiple roles within the Global Private Markets team with a focus on M&A and strategic projects while working closely with the firm's global client base.

Henry received a MBA from Imperial College London. He also holds the full CFA UK Level 4 Certificate in Investment Management.

**Philip Joseph, Vice President, Client Solutions**

Philip is a Vice President on the Client Solutions team, based in the firm's Sydney office. He is responsible for supporting all aspects of business development and client relations across the Australian private wealth channels.

Prior to joining Hamilton Lane in 2019, Philip served as an Investment Specialist within AMP Capital's Global Listed Real Estate team, where he was responsible for servicing private wealth and institutional clients around the globe. Philip began his career as a Global Distribution and Business Management Graduate within AMP Capital's Sydney office.

Philip received a B.A. in Agricultural Economics from the University of Sydney.

**Justin Janas, Vice President, CFA, CAIA**

Justin is a Vice President on the Client Solutions team based in the firm's Toronto office, where he is responsible for leading all aspects of business development and client relations across the Canadian private wealth channels.

Prior to joining Hamilton Lane in 2022, Justin was a Senior Account Associate at PIMCO Canada, where he was responsible for driving new business across both public and private fixed income solutions to clients in Toronto. Previously, he worked at RBC Wealth Management as a Portfolio Consultant, advising clients on portfolio construction, asset allocation and manager selection mandates. He started his career as an Analyst at Scotiabank Global Banking & Markets in their Sales and Trading division.

Justin received a B.S. in Life Science from Queen's University in Kingston. He is a Chartered Financial Analyst, a member of the CFA Institute and CAIA charterholder.

**John Grasso, Vice President, Client Solutions**

John is a Vice President on the Client Solutions team where he is responsible for overseeing the team responding to requests for proposals (RFPs), requests for information (RFIs), and due diligence questionnaires (DDQs) from existing and prospective Hamilton Lane clients.

Prior to joining Hamilton Lane in 2023, John was a Marketing Manager at SEI Investments supporting their Institutional Sales efforts. Prior to SEI, John was an RFP Supervisor within Vanguard's Institutional Investors Group and held FINRA Series 6 and 63 licenses.

John received a B.S. in Marketing from Pennsylvania State University.

**Kendra Bocchinfuso, Vice President, Strategic Partner Group**

Kendra is a Vice President in the Strategic Partner Group, supporting firm-wide strategic initiatives through enhancing processes and collaboration across the organization.

Kendra began her career at Hamilton Lane in 2015 on the Fund Accounting Team

where she focused on financial reporting for the firm's structured and open-ended fund vehicles. Kendra then moved to the Middle Office, where she was responsible for client onboarding, and ensuring appropriate execution of client mandates. Prior to joining Hamilton Lane, Kendra worked in retail banking at Wells Fargo Bank.

Kendra received a B.S. in Accounting from Penn State University.

PRIVATE WEALTH SOLUTIONS



Stephanie Strid Davis, Managing Director

Stephanie is a Managing Director and Co-Head of U.S Private Wealth Solutions. She is responsible for leading the U.S. business development team focusing on financial intermediaries and platforms. Stephanie brings more than 25 years of experience working with alternative investments and product development.

Prior to joining Hamilton Lane in 2019, Stephanie spent three years with LL Funds (DBA Ultra Capital LLC), most recently as a Director with the Capital Formation team. Previously, she was a Founder and Partner with Ascendant Capital Partners where she managed a 1940 Act Registered Fund of Hedge Funds serving both Institutional Clients as well as Financial Intermediaries and Platforms. Stephanie has also held positions at Credit Suisse First Boston and began her career at Merrill Lynch in the Private Client Group where she served as a Wealth Advisor.

Stephanie received an M.B.A. from the Fox School of Business at Temple University, with a concentration in International Business and a B.A. in Fine Arts from Georgetown University. She currently holds her FINRA Series 7, and 63 registrations.



Josh Vail, Managing Director, CAIA

Josh is a Managing Director and Co-Head of U.S Private Wealth Solutions, responsible for leading the U.S. intermediary distribution business development team. Josh brings more than 20 years of experience working with alternative investments and product development.

Prior to joining Hamilton Lane, Josh was President of 361 Capital, where he was responsible for operations, distribution, product development and management. He was also a member of 361 Capital's Board of Managers. Throughout his career,

Josh has helped advisors invest on behalf of their clients working with numerous alternative investments across various structures, including private equity, private debt, private real estate, hedge funds and alternative mutual funds. Previously, Josh was the Director of Capital Markets and Regional Vice President for Welton Street Investments, where he focused on alternative product development and distribution.

Josh received a B.S. in Finance and Real Estate from the Colorado State University. He currently holds a Chartered Alternative Investment Analyst designation, as well as FINRA Series 7, 24, and 63 registrations.

**Roddy Marino, Managing Director**

Roddy is a Managing Director, responsible for intermediary distribution.

Prior to joining Hamilton Lane in 2020, Roddy worked as the Head of National Accounts and Distribution at Brinker Capital focused on all strategic relationships. Prior to Brinker Capital, Roddy was a Managing Director at Allianz Global Investors responsible for intermediary distribution in the United States.

Roddy received a B.S. in Economics from the University of Virginia. He holds the CIMA designation from the Investments and Wealth Institute.

**Blaine Rollins, Managing Director, CFA**

Blaine is Managing Director, responsible for market insight and strategy. He is the author of the hugely popular Weekly Research Briefing, which has a weekly circulation of over 80,000.

Prior to joining Hamilton Lane, Blaine was Chief Market Strategist of 361 Capital where his responsibilities included investment research, portfolio construction and management, and hedging and trading strategies. Blaine was also a member of 361 Capital's Board of Managers. Previously, Blaine served as Executive Vice President at Janus Capital Group (now Janus Henderson) and Portfolio Manager of the Janus Fund, Janus Balanced Fund, Janus Equity Income Fund and the Janus Triton Fund. He began his career as a financial analyst at AMG in 1989 and has three decades of financial services industry experience.

Blaine earned a B.S. in Finance from the University of Colorado and has earned the designation of Chartered Financial Analyst.

**Andrea Coleman, Principal, CAIA**

Andrea is a Principal in the Private Wealth Solutions Group, where she is responsible for intermediary distribution in the Northeast Region of the United States.

Prior to joining Hamilton Lane, Andrea was Director of the Northeast Region for 361 Capital and was responsible for capital development throughout the region. Previously, Andrea was Senior Associate Director in the RIA Group at Janus Capital Group (now Janus Henderson), working to develop and maintain relationships with RIA firms across the eastern part of the U.S. She began her career as a Financial Advisor with Edward Jones and has 14 years of financial services industry experience.

Andrea earned a B.S. in Psychology from Colorado College. She currently holds a Chartered Alternative Investment Analyst designation, as well as FINRA Series 7 and 66 registrations.

**David Rueth, Principal**

David is a Principal in the Private Wealth Solutions Group, where he is responsible for intermediary distribution in the West Coast Region of the United States.

Prior to joining Hamilton Lane, David was Director of the West Coast Region for 361 Capital and was responsible for capital development throughout the region. Previously, he was a Regional Vice President at ING Investment Management (now Voya Investment Management). Starting in Scottsdale, Arizona and eventually moving to Harford, Connecticut, David spent six years at ING and held various roles while distributing ING's open and closed end mutual funds and separately managed accounts. He began his career as a Financial Advisor at Merrill Lynch and has 18 years of financial services industry experience.

David received a B.S. in Industrial Engineering Technology from Ball State University. He currently holds FINRA Series 7 and 63 registrations.

**Freddie Gore Browne, Principal**

Freddie is a Principal in the Private Wealth Solutions Group based in the firm's London office, where he is responsible for fundraising from U.K. private banks and family offices.

Prior to joining Hamilton Lane in 2020, Freddie served as a Vice President with Pinebridge Investments, where he managed intermediary sales in the U.K. and

France.

Freddie received a postgraduate degree in International Business Management and a first-class undergraduate degree in Marketing from Newcastle. He holds the Investment Management Certificate from CFA and Equity Portfolio Management from London Business School.



Rainer Kobler, Principal

Rainer is a Principal in the Private Wealth Solutions Group based in the firm's Zug office, where he is responsible for the Private Wealth business in Switzerland.

Rainer has worked in financial services since 2013. Prior to joining Hamilton Lane, Rainer was part of the client relationship team at Partners Group, covering distribution partners around Europe.

Rainer received M.S. in Banking and Finance from University of St. Gallen (HSG), Switzerland.



Scott Thomas, Principal

Scott is a Principal and Head of Private Wealth Solutions for Australia. He is responsible for the firm's high-net-worth investors in the region.

Prior to joining Hamilton Lane, Scott was Director of Investment Strategy at Invesco Australia. He focused on being an expert in investment strategies of focus and launching new business initiatives in the Australian marketplace. Scott has over 20 years of experience in funds management. He has worked in an Absolute Return Multi Asset investment team as a bridge between investments and global sales, marketing, and client service functions. He has also worked in senior distribution roles across both wholesale and institutional channels, providing clients with an array of investment solutions ranging from the more traditional to both open-ended and closed-ended alternative solutions.

Scott holds Bachelor of Business degrees from the University of Western Sydney and Simon Fraser University, as well as a Diploma of Financial Services from Deakin University. He is also a member of the CAIA Association and Financial Services Institute of Australasia (FINSIA).

**Eric Larsen, Principal**

Eric is a Principal in the Private Wealth Solutions Group, where he is responsible for intermediary distribution in the Southeast Region of the United States.

Prior to joining Hamilton Lane, Eric was a Regional Product Manager and a Director with Allianz Global Investors. Previously, Eric worked as an external investment consultant in Advisory Sales for Allianz Global Investor covering the state of Florida. Throughout his career, Eric worked at J.P. Morgan, Bear Stearns Companies, Smith Barney, and Putnam Investments. He began his career in the investment industry in 2001.

Eric earned a B.A. in Psychology from Middlebury College and an M.B.A from Boston University, Questrom School of Business. He currently holds the Chartered Alternative Investment Analyst (CAIA), Certified Investment Management Analyst (CIMA) and Certified Financial Planner (CFP) designations.

**Brian Kealey, Principal**

Brian is a Principal in the Private Wealth Solutions Group, where he is responsible for intermediary distribution in the Northeast Region of the United States.

Prior to joining Hamilton Lane, Brian was Director of Advisory Consulting of the East and International Divisions for UBS and was responsible for raising advisory assets through sales of traditional and alternative investments to financial advisors. Previously, Brian was Vice President at Bank of America Merrill Lynch in the Investment Solutions Group working with financial advisors and their clients regarding asset allocation, portfolio construction, and manager selection of traditional and non-traditional investments. He began his financial services career as a Financial Advisor at Merrill Lynch and has over 20 years of financial services industry experience.

Brian earned a B.S. in Psychology from Villanova University. He currently holds a Chartered Alternative Investment Analyst (CAIA) designation, as well as FINRA Series 7 and 66 registrations.

**Adam Ruffalo, Vice President of Intermediary Data Management**

Adam is a Vice President in the Private Wealth Solutions Group, where he is responsible for managing the CRM and data integrity in intermediate market distribution.

Prior to joining Hamilton Lane, Adam was Director of Information Technology for

361 Capital where he was responsible for IT operations, sales reporting and Salesforce administration. Previously, he owned an IT services company. Adam began his career at Janus Capital Group (now Janus Henderson) as a Senior Desktop Technician, Fund Accountant and Investor Communication Representative.

Adam received a B.S. in Finance from the University of Colorado at Denver. He is a Salesforce Certified Administrator and Microsoft Certified System Administrator.



Kelsey Sokoloski, Vice President

Kelsey is a Vice President in the Private Wealth Solutions Group, where he is responsible for intermediary distribution in the Great Lakes and South-Central regions.

Prior to joining Hamilton Lane, Kelsey was Director of the Great Lakes and South-Central regions for 361 Capital and was responsible for capital development throughout the region. Previously, Kelsey was a Financial Advisor with AXA Advisor, helping clients identify and achieve their financial goals and objectives through personalized financial strategies. He began his career at Curian Capital and has 10 years of financial services industry experience.

Kelsey received a B.S. in Economics from San Diego State University. He currently holds FINRA Series 7 and 63 registrations.



Pratt Templeton, Vice President

Pratt is a Vice President in the Private Wealth Solutions Group, where he is responsible for intermediary distribution in the West Coast Region. Prior to joining the PWS Group, Pratt held internal sales roles within the Client Solutions Group, focusing on institutional business development efforts for the firm within North America, and Evergreen solutions globally.

Prior to joining Hamilton Lane, Pratt was an Account Manager at Vorsight LLC in Arlington Virginia.

Pratt received a B.B.A. in Management from James Madison University.

**Kristan Carmona, Vice President**

Kristan Carmona is a Vice President in Hamilton Lane's Private Wealth Solutions Group where she is responsible for relationships with financial intermediaries and platforms. Preceding this role, Kristan held roles within the Product Management and Development group, focusing on multi-strategy and global evergreen solutions.

Prior to joining Hamilton Lane in 2017, Kristan was a Risk Management Consultant with AC Lordi and Assurance Associate at PricewaterhouseCoopers.

Kristan received a B.S. in Accounting from West Chester University of Pennsylvania. She currently holds her FINRA Series 7 and 63 registrations.

**Jack Gordon, Vice President**

Jack is a Vice President in the Private Wealth Solutions Group, where he is responsible for intermediary distribution in the Mid-West Region.

Prior to joining Hamilton Lane, Jack was a Principal in the Client Group at GCM Grosvenor where he spent his time focused on the firm's business development efforts in the High Net Worth, and Insurance channels. He began his career at GCM Grosvenor as an intern in the Client Group.

Jack received a B.A. in Economics from Boston College.

TECHNOLOGY SOLUTIONS, ENTERPRISE TECHNOLOGY AND INFORMATION TECHNOLOGY**Tory Kulick, Chief Technology Officer**

Tory is the Chief Technology Officer, responsible for the firm's enterprise technology and data strategies.

Prior to joining Hamilton Lane in 2020, Tory was Vice President of Operations & Security at Linode, where he led systems engineering, information security & compliance, hardware R&D, DevOps, and project/product management. Previously, Tory held senior positions at GE and GE Digital.

Tory received an M.B.A from Penn State University and a B.S. in Information Sciences & Technology from Penn State University.

**Griffith Norville, Managing Director – Head of Technology Solutions**

Griff is a Managing Director and Head of Technology Solutions. In this capacity he leads the firm’s tech-enabled analytics, forecasting and investment diligence platform, Cobalt LP and related portfolio reporting services, and co-heads the firm’s Technology Committee. Griff focuses on building proprietary tools and strategically partnering with private markets fintech companies to drive digital transformation within the industry. Griff sits on the board of directors at Helix by HL and Daphne and is a board observer/advisor to Canoe and TIFIN.

He previously co-led Hamilton Lane’s Research team, where he was responsible for leveraging data to assess market trends and advise clients on investment and portfolio construction strategy. Prior to Hamilton Lane, Griff worked with Bank of America Merrill Lynch’s Global Strategic Capital group. He began his career as a management consultant with Pace Harmon, where he focused on providing M&A and transaction support to Fortune 500, middle market and financial sponsor clients.

Griff received an M.B.A. from the Kenan-Flagler Business School at the University of North Carolina and a B.S. in Systems Engineering from the University of Virginia.

**Mike Buck, Software Development Lead**

Mike is the Head of Software Development for Cobalt LP within the Technology Solutions Group, where he manages a team of engineers that support Hamilton Lane’s proprietary private markets data and analytics software. He is responsible for building and scaling the technical infrastructure of Cobalt LP to meet the needs of an expanding global customer base.

Prior to joining Hamilton Lane in 2020, Mike was a Senior Software Engineer with Avantor where he managed a global team of developers responsible for delivering enterprise software solutions.

Mike received a B.S. in Information Technology from Drexel University.

**Kevin Watson, Head of Cobalt Sales**

Kevin Watson is Head of Sales for Cobalt LP, Hamilton Lane’s propriety private markets analytics software and service. Kevin is responsible for leading the sales effort for the Cobalt LP platform and helping clients understand the importance of leveraging technology to manage their private market portfolios to be more efficient and make data-driven decisions.

Prior to joining Hamilton Lane, Kevin spent four years as Vice President and Head of Sales, North America for Colmore, a Preqin company. Previously, Kevin worked at Backstop Solutions, Investedge and Morgan Stanley Alternative Investment Partners across sales, relationship management and product management roles. Kevin started his career at Hamilton Lane working within the Client Service and Investment Operations teams.

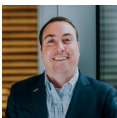
Kevin received an M.B.A. in Finance and Strategic Management from Villanova University and a B.S. in Management from Providence College.

**Jill Kreps, Principal**

Jill is the Product Manager for Cobalt LP where she oversees the design and direction of the product offering. In addition, she is a member of Hamilton Lane's Strategic Technology Committee and a founding member of the firm's Innovation Award Committee.

Prior to joining Hamilton Lane in 2020, Jill worked as a product strategist in Vanguard's Innovation Studio; in institutional fixed income portfolio strategy at Janney Montgomery Scott; and as an internal corporate strategist for BlackRock Solutions at BlackRock.

Jill earned an M.A. in Economics from Boston University and a B.S. in Business from New York University, Stern School of Business.

**Matthew Herzog, Principal**

Matt is a Principal in the Technology Solutions Group, where he is responsible for client support and supervision of the firm's technology solutions and monitoring and reporting activities.

Matt began his career at Hamilton Lane in 2005. During his tenure with the firm, he has worked on the development of the firm's proprietary database and reporting technologies, including the online client reporting portal, ClientLink™, and management of internal client service processes and procedures.

Matt received an M.B.A. in International Business and a B.S. in Finance from Saint Joseph's University.

**Lee Evryn, Principal**

Lee Evryn (they/them) is a Principal and Technology Chief of Staff. In this role, Lee oversees the Technology Project Management Office (“PMO”) and drives planning and execution for critical technology initiatives.

Prior to joining Hamilton Lane in 2022, Lee served as Vice President of Enterprise Agile Transformation with Finance of America Companies where they led the firm’s strategic transformation in advancing project execution capabilities.

Lee received an M.S. in Energy Law from Meinders School of Business at Oklahoma City University and a B.A. from the University of Oklahoma. Lee holds multiple certifications from Scrum Alliance, including Certified Agile Leadership Essentials (CAL-E) and Certified Agile Leadership for Organizations (CAL-O).

**Dylan Ismari, Principal**

Dylan is a Principal in the Technology Solutions Group where he is responsible for leading and supporting the growth and maintenance of the CobaltLP platform for clients and internal users.

Prior to joining Hamilton Lane in 2022, Dylan was a Vice President with Bank of America, Wholesale Credit Technology where he focused on building data pipelines to enable the transition from LIBOR to SOFR. He began his career in national security holding various roles ranging from a senior engineer at a Department of Energy’s national laboratory to owner of his own private enterprise.

Dylan received a Ph.D. in Computer Engineering from the University of New Mexico and a B.S. in Computer Engineering also from the University of New Mexico.

**Daniel McCarthy, Principal**

Daniel is a Principal on the Technology Solutions team, where he oversees the team’s relationship management and data strategy efforts.

Prior to joining Hamilton Lane, Daniel was a Senior Solutions Consultant at FIS, focused on their private market’s technology suite. Prior to FIS, Daniel was a Vice President at Morgan Stanley Alternative Investment Partners. He began his career at Hamilton Lane working across the Data, Client Service and Relationship Management teams.

Daniel received a B.S. in Finance from the University of Pittsburgh.

**Rae Becerra, Vice President**

Rae is as a Vice President and Senior Security Engineer in the Technology Infrastructure department. Rae is responsible for implementing security programs and best practices to safeguard company information and helping drive strategy for all internal security product lines and initiatives.

Prior to joining Hamilton Lane in 2022, Rae was an Information Security Analyst with Point32Health (formerly Tufts Health Plan) where she managed identity and access management systems and secure system architecture. She is an advocate for accessible cyber security of all and works to foster inclusive, equitable, and accessible resources in the workplace and via community efforts through non-profit work.

Rae has an M.S. in Information Assurance, Cybersecurity and a B.S. in Computer and Information Systems, Networking from Regis University.

**Chris O'Donnell, Vice President**

Chris is a Vice President in the Information technology department, serving as Manager of Systems and Integration.

Prior to joining Hamilton Lane in 2004, Chris was a Senior Systems Engineer at Taratec Development Corporation where he led the team that was responsible for Taratec's global network and systems to support the firm in the Life Sciences industry. Prior to Taratec, Chris was a Network Engineer for Infocore Inc., designing and implementing custom IT solutions for many firms in the financial services, manufacturing, and services industries.

Chris has over 25 years of in-depth IT experience and holds Microsoft Certified Systems Engineer and Cisco Certified Network Associate certifications.

**Christopher Boyle, Vice President**

Chris is a Vice President and Senior Systems Engineer, responsible for managing the computer and network systems.

Prior to joining Hamilton Lane in 2001, Chris was a senior network engineer with Mercy Health Systems where he managed their network infrastructure which included their corporate office and 4 hospitals.

Chris has a Network Engineering and Data Communications Degree from Chubb

Institute.

**Kevin Pasquarella, Vice President**

Kevin is a Lead Software Engineer in the Technology Solutions Department responsible for the maintenance, technological direction, and day-to-day engineering solutions for Cobalt LP.

Prior to joining Hamilton Lane in 2020, Kevin served as a Software Engineer with Two Roads Brewing Company in Connecticut, where he focused on engineering software solutions to assist in automating brewing and industrial processes. Kevin has worked as a software engineer across a variety of industries for the past 8 years and brings a wealth of domain knowledge to the team.

Kevin received a B.S. from Duquesne University and studied Finance and Legal Studies.

**Lawrence Sulpizio, Vice President**

Lawrence is a Vice President in the Enterprise Technology department where he is responsible for monitoring computer systems to improve network performance while troubleshooting, resolving and communicating networking issues to other employees and management. In addition, Lawrence remains knowledgeable in network security and best practices to offer the top solutions and protection to company systems.

Lawrence began his career at Hamilton Lane in 2010 as a Desktop Support Technician and transitioned into a Jr. Network Administrator role. Prior to joining Hamilton Lane, Lawrence worked as a Desktop Support Engineer at Hersey Foods and Accenture.

Lawrence received his Technical Degree in Computer Networking at Chubb Institute and has IT certifications in Hardware/Software and Network Security.

**Jarret Kovalcik, Vice President**

Jarret is a Vice President, leading Enterprise Data Management and Data Strategy. He oversees data initiatives, including the integration and centralization of data, as well as data governance. The group's work provides data for many firm analytics and research projects.

Jarret began his career at Hamilton Lane in 2014 with the Research Group and has most recently managed the Data, Analytics, and Performance team.

Jarret received an B.S. in Mathematics from Millersville University of Pennsylvania.



Marco Smith, Vice President, Cobalt Sales

Marco is a Vice President in the Technology Solutions group, responsible for coverage of the limited partner landscape for the firm’s proprietary private markets analytics platforms.

Marco began his career at Hamilton Lane in 2016 in the firm’s secondary investment team, where he was part of a team originating and evaluating potential investment opportunities. Prior to joining Hamilton Lane, Marco was a relationship manager with the Wharton School covering private equity, venture capital, real estate, and impact investing.

Marco holds an M.S. in Organizational Dynamics from the University of Pennsylvania, and a B.A. from Albright College.



David Jones, Vice President, Lead Software Engineer

Dave is a Vice President in the Enterprise Technology department, where he is responsible for designing, developing and maintaining enterprise software solutions and supporting various teams in the organization.

Prior to joining Hamilton Lane in 2022, Dave was a Consultant with Technotects Inc, where he led software projects serving multiple clients; he also designed and implemented software infrastructure for IIoT product offerings. Dave began his career as a Software Application Developer at Tafford Mfg.

Dave received an Associate Degree in Computer Science from Montgomery County Community College.

CORPORATE MARKETING & COMMUNICATIONS

**Kate McGann, Principal**

Kate is a Principal in the Marketing and Communications Department, responsible for the firm's media and public relations efforts.

Prior to joining Hamilton Lane in 2016, Kate was a Director with Broadridge Financial Solutions (NYSE: BR) where she managed corporate communications at the corporate level and for the firm's capital markets business. She has also worked at financial public relations agency Prosek Partners covering the alternatives space and began her career at Qorvis Communications in Washington, D.C.

Kate received a B.S. in English Journalism from Fairfield University.

**Kevin McMahon, Principal – Head of Creative Services**

Kevin is a Principal and Head of Creative, managing creative and digital teams.

Prior to joining Hamilton Lane in 2018, Kevin served as the senior design and production manager with Aberdeen Asset Management where he was responsible for brand design and production for ASI's businesses in the Americas. Kevin served in creative roles at Lincoln Financial and Gartmore Global Investments during his career.

Kevin received a B.A. in Art from Millersville University.

**Lucy MacNichol, Principal - Head of Corporate Communications**

Lucy is a Principal and Head of Corporate Communications where she is responsible for developing and delivering strategic and tactical communication plans that protect and enhance the reputation of the firm.

Prior to joining Hamilton Lane in 2024, Lucy was a Vice President of Media and External Communications at Macquarie Asset Management, where she focused on media and public relations strategy, including issues management. Lucy also held communication leadership roles at Lincoln Financial Group and has more than 15 years of industry experience.

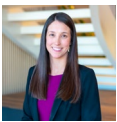
Lucy received a B.A. in Communications from the College of Charleston.

**Nicole Beauregard, Principal**

Nicole is a Principal on the Marketing and Communications team where she is involved in private wealth marketing globally. Nicole's experience spans institutional and wealth marketing, business development and partner management. Nicole is a member of the HL Green and HL Pride affinity groups.

Prior to joining Hamilton Lane in 2022, Nicole was with Wellington Management where she was responsible for building the marketing function for the firm's alternative platform. She also worked at Fidelity Investments leading marketing efforts for Fidelity Charitable and Fidelity Strategic Advisers. Nicole began her career in the telecommunications and fintech sectors, serving in various roles in Belgium, England and the U.S.

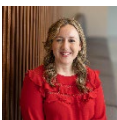
Nicole received her B.A. in Government and French and M.B.A. in Marketing, both from Cornell University.

**Keri Lubanski, Vice President**

Keri is a Vice President on the Marketing and Communications team where she is responsible for the firm's U.S. Private Wealth marketing efforts.

Prior to joining Hamilton Lane in 2022, Keri was a Vice President with Glenmede where she served as the institutional marketing lead for Glenmede's Investment Management and Endowment & Foundation business lines. In this role, she provided strategic guidance on branding, messaging and sales materials while managing and collaborating with external agencies to implement positioning and an agile marketing approach. Prior to Glenmede, Keri held various marketing roles at McGladrey and MSI International.

Keri received a BSBA degree in Marketing with a minor in Psychology from the University of Arizona.

**Kathryn Amrhein, Vice President**

Kathryn is Head of Marketing Infrastructure and Technology on the Marketing and Creative Services team, responsible for digital marketing assets, strategy and technology.

Prior to joining Hamilton Lane in 2018, Kathryn worked in non-profits and higher education, including Temple University and St. Joseph's University, serving in marketing and advancement roles.

Kathryn received a M.A. in Media & Production from and a B.S. in Architecture, both

from Temple University.

**Natalie Miele, Vice President**

Natalie is a Vice President in the Marketing & Communications department, responsible for institutional content marketing as well as corporate and internal communications.

Prior to joining Hamilton Lane in 2019, Natalie served as a Marketing Specialist for NSM Insurance Group, an insurance MGA specializing in niche programs. In this role, she developed, implemented and analyzed multi-channel strategic marketing plans for B2B products.

Natalie received a B.S. in Marketing from Penn State University.

DISTRIBUTION MANAGEMENT**Stephen Minutoli, Managing Director**

Steve is a Managing Director on the Distribution Management team based in the firm's San Francisco office.

Prior to joining Hamilton Lane in 2013, Steve was a Managing Director and Partner at Shott Capital Management, a specialized investment firm focused on private equity and post distribution management. He was a member of the management team overseeing the organization and co-manager of the distribution management business unit, where he was responsible for portfolio management, trading, marketing, business development, client services, and operations. He is a specialist in handling all types of restricted security transactions and all other aspects of the distribution management process. Steve also previously worked for Deutsche Bank Securities and was responsible for West Coast sales coverage of corporate and venture capital clients invested in private equity.

Steve studied Finance at Golden Gate University and is a member of the San Francisco Security Traders Association.

**Mike Ashton, Managing Director, Distribution Management, CFA**

Mike is a Managing Director based in the firm's San Francisco, CA office where he is responsible for distribution management activities.

Before joining Hamilton Lane in 2022, he held roles in both portfolio management and in-kind distribution management. He was recently with Pacific View Asset Management, where he launched and managed the firm's small-cap growth and large-cap growth equity strategies. Mike formerly served with Insight Capital Research & Management as portfolio manager and member of the investment committee for the firm's small-cap growth and large-cap growth strategies. Prior to Insight, Mike worked at Deutsche Bank where he worked with venture clients on in-kind distributions and fund-level transactions as well as corporate clients on share repurchase programs.

Mike received an M.B.A. from the University of California, Berkeley, an M.P.A. from the University of Montana, and a B.A. in Philosophy from Bucknell University. He is a CFA charterholder.

**William Cargill, Vice President**

William is a Vice President on the Distribution Management team based in the firm's San Francisco office.

Prior to joining Hamilton Lane in 2013, William worked as a Senior Analyst with Shott Capital Management, where he covered primarily technology and energy stocks for the firm's in-kind stock distribution management business. Previously, he held several positions at Hoover's, Inc., including Vice President of Marketing and Senior Editor.

William received an M.B.A. from the McCombs School of Business at the University of Texas and a B.A. in Math and English from Vanderbilt University.

**Mark Kashima, Vice President**

Mark is a Vice President on the Distribution Management team based in the firm's San Francisco office, where he manages the operational activities related to distribution management.

Prior to joining Hamilton Lane in 2013, Mark was the Operations Manager at Shott Capital Management from 1996 until 2013 when Hamilton Lane acquired SCM. Previously, Mark was a banking specialist with IER, an independent information processing company specializing in IRA services.

Mark received a B.A. from the University of California, Santa Barbara.

**Sue Gossard, Vice President**

Sue is a Vice President on the Distribution Management team based in the firm's San Francisco office.

Prior to joining Hamilton Lane in 2013, Sue worked as an analyst with Shott Capital Management, where she covered healthcare and life sciences and retail stocks for the firm's in-kind stock distribution management business. Previously, she held analyst positions at Robertson Stephens Investment Management and The Montecito Fund.

Sue received a B.A. from the University of California, Santa Barbara.

CLIENT SERVICES & OPERATIONS**Samantha Leandri, Managing Director, Head of Digital Business Transformation**

Sam is a Managing Director in the Enterprise Technology department with a focus on digitizing business processes and setting the data strategy for the firm. Most recently, Sam led the firm's Middle Office, responsible for oversight of the valuation, performance reporting, client onboarding and data integrity functions. Prior to leading Middle Office, Sam worked in the Finance department, where she was responsible for overseeing the operations and financial reporting of the firm's structured fund vehicles.

Prior to joining Hamilton Lane in 2010, Sam was a senior associate with EY, where she worked in the assurance practice with a focus on the financial services industry.

Sam received a B.S. in Accounting from King's College.

**Douglas Ford, Managing Director, Head of Operational Due Diligence**

Doug is a Managing Director and Head of Operational Due Diligence, where he is responsible for the direction and oversight of the firm's operational due diligence program.

Prior to joining Hamilton Lane, Doug led the operational due diligence function within Morgan Stanley's Private Equity Solutions group; and prior to Morgan Stanley, he was a member of the operational due diligence team within Morgan Stanley's Hedge Fund Solutions group. Doug previously held accounting and fund administration-related roles at Cohen & Company and SEI Investments.

Doug received an M.B.A. from Villanova University and a Finance, B.S.B.A from Shippensburg University.



Angela Caivano, Managing Director, Global Head of Treasury

Angela Caivano is a Managing Director and Global Head of Treasury, responsible for leading the cash operations and credit facility management of Hamilton Lane's funds and separate managed accounts.

Prior to joining Hamilton Lane in 2022, Angela served as part of the Treasury Global Leadership team for a leading global biotech company. Angela has held various positions in Finance and Operations in the financial, energy and pharmaceutical industries throughout her career.

Angela received an M.B.A. from DeSales University and a B.S. in Accounting from Rider University.



Santiago Rivera, Principal, Director of Valuation

Santiago Rivera is the Director of Valuation, responsible for the reporting and development of best practices relating to investment valuations for financial reporting.

Prior to joining Hamilton Lane in 2019, Santiago was a senior manager with EY, where he worked in the Valuation Modeling & Economics practice with a focus on asset management clients, with prior valuation roles at Alvarez & Marsal and Duff & Phelps. Santiago began his career valuation advisory at a former affiliate of American Express.

Santiago received a B.S. in Economics from The Wharton School at the University of Pennsylvania. He is an Accredited in Business Valuation (ABV) member of the American Institute of Certified Public Accounts.

**Gina Ro, Head of Evergreen Operations, CPA**

Gina is a Principal in the Client Service & Operations department, where she is responsible for overseeing the operations of Hamilton Lane's evergreen fund vehicles.

Prior to joining Hamilton Lane in 2016, Gina was an audit senior manager at KPMG with a focus in the investment management industry.

Gina received a B.S. in Business Administration from Drexel University, with concentrations in Accounting and International Business. Gina is also a Certified Public Accountant.

**Amanda Brown, Principal**

Amanda is a Principal in the Tax department, where she is responsible for overseeing the tax compliance for the firm's structured fund vehicles, investor tax reporting, and the development of tax policies and procedures.

Prior to joining Hamilton Lane in 2019, Amanda was an associate with The Blackstone Group where she focused on tax compliance for private equity investments. Amanda began her career at Deloitte where she primarily served private equity and fund of fund clients.

Amanda holds an MBA and Master's degree in Accountancy from Saint Peter's University.

**Kaylin Liu, Principal**

Kaylin is a Principal on the Fund Accounting team where she is responsible for overseeing the operations and financial reporting of the firm's structured and open-ended fund vehicles.

Prior to joining Hamilton Lane in 2015, Kaylin worked at Ernst and Young in their Financial Services Office specializing in the wealth and asset management practice.

Kaylin received a Master of Accounting and B.S. in Management from Tulane University. She is also a Certified Public Accountant licensed in Pennsylvania.

**Kevin Smith, Vice President**

Kevin is a Vice President on the Treasury team where his responsibilities include various aspects of managed client oversight, fund operations and treasury management.

Prior to joining Hamilton Lane in 2022, Kevin was Vice President of Client Services in the Financial Sponsors Group at J.P. Morgan where he focused on providing treasury, cash management, lending and bespoke banking services for leading Private Equity, Hedge Fund and Venture Capital firms. Kevin previously served as Assistant Vice President with Citi Global Wealth, and as Regional Director for a longevity-based financial services firm in Philadelphia.

Kevin received a B.S. in Agribusiness from The Pennsylvania State University.

**Allen Dowhie, Vice President**

Allen Dowhie is a Vice President on the Treasury team, responsible for cash operations and forecasting for the Hamilton Lane funds.

Prior to joining Hamilton Lane in 2022, Allen worked at a regional real estate development company, managing treasury operations and bank financing. He has held various positions in treasury and tax in semiconductor, chemical and banking industries throughout his career. Allen began his career as a tax analyst at Bank of New York Mellon.

Allen received an M.B.A. and B.S. in Accounting from Philadelphia University.

**Tracy Woodward, Vice President, CPA**

Tracy is a Vice President on the Fund Accounting team, based in the firm's Portland office, where she is responsible for overseeing the operations and financial reporting of Hamilton Lane's structured fund vehicles.

Prior to joining Hamilton Lane in 2017, Tracy was with Real Asset Portfolio Management where she served as the Chief Financial Officer for the company. In this role, Tracy oversaw all accounting, financial and compliance functions related to the company's fund vehicles. Previously she has served in various accounting and finance roles at Bridge City Capital, LECG/Bates Private Capital, KPMG, and Arthur Andersen.

Tracy graduated with a B.S. in Accounting from the University of Portland and is a Certified Public Accountant licensed in Oregon.

**Ann Marie Fosco, Vice President, Fund Accounting**

Ann Marie is a Vice President in the Client Services & Operations department, where she and her team are responsible for the operations and financial reporting of structured and open-ended fund vehicles.

Prior to joining Hamilton Lane in 2024, she was the Senior Accounting Manager of North America for Wolters Kluwer in the Health Division. Previously, she worked at Guggenheim Partners in Investment Management, specifically working on portfolios comprised of institutional and retail investors.

Ann Marie received her B.S. in Accounting from Long Island University - CW Post Campus.

**Liz McKinley, Vice President**

Liz is a Vice President in the Client Service & Operations department, responsible for client support and supervision of day-to-day investment operations.

Liz began her career at Hamilton Lane in 2010 in the investment monitoring and reporting department where she focused on the firm's investment data collection and reporting efforts. Prior to joining Hamilton Lane, Liz served in entry-level roles for Vanguard and Susquehanna International Group.

Liz received a B.S. in Business Administration from Drexel University with concentrations in Finance and Economics and passed CFA Level I.

**Monica O'Kane, Vice President**

Monica is a Vice President in the Client Services department responsible for Middle Office Operations.

Prior to joining Hamilton Lane in 2017, Monica was an Assistant Vice President at State Street Bank, where she was responsible for business management and had roles in middle office operations within the Investment Management Services division. Previously, Monica held portfolio management support and fund accounting positions at Morgan Stanley Investment Management and State Street Bank respectively.

Monica received an M.B.A. from Villanova University and a B.S. in Business Administration with a concentration in Finance from Drexel University.

**Brian Channon, Vice President, CPA**

Brian is a Vice President in the Client Service & Operations department, where he is responsible for overseeing the operations and financial reporting of the firm's structured fund vehicles.

Prior to joining Hamilton Lane in 2018, Brian was an audit senior manager with EY where he specialized in the investment management sector.

Brian received an M.B.A. from the McCallum Graduate School of Business at Bentley University and a B.B.A. from the University of Miami. He is a Certified Public Accountant licensed in Pennsylvania.

**Raymond Jewusiak, Vice President, CPA**

Ray is a Vice President on the Fund Accounting team, where he is responsible for overseeing the operations and financial reporting on the firm's structured and open-ended fund vehicles.

Prior to joining Hamilton Lane in 2021, Ray was an audit senior manager with KPMG, where he specialized in the asset management industry.

Ray received an M.S. in Accounting and a B.B.A. in Accounting from James Madison University. He is also a Certified Public Accountant licensed in Pennsylvania.

**Julian Thompson, Vice President**

Julian is a Vice President on the Valuation team, where he is responsible for the review, oversight and reporting of investment valuations.

Prior to joining Hamilton Lane in 2018, Julian was an associate at Murray Devine & Company where he focused on financial analysis and advisory services relating to financial opinions, portfolio valuations, and the valuation of business enterprises and their underlying securities. Julian began his career as an analyst at The Vanguard Group, where he focused on security pricing and valuation.

Julian received a B.A. in Economics with a concentration in Finance from Syracuse University.

**Tanner Johnson, Vice President**

Tanner is a Vice President in the Client Service & Operations department based in the Scranton office, where he serves as the Head of Control, overseeing data management, performance and reconciliation.

Tanner began his career at Hamilton Lane in 2014. During his tenure with the firm, he has served as the head of the Data Analytics & Performance Team and has worked in the Client Services Department.

Tanner received a B.A. in Business and Economics from Ursinus College.

**Patrick Traczykiewicz, Vice President**

Pat is a Vice President in the Client Service & Operations department, where he is responsible for client support and supervision of the day-to-day investment operations.

Pat began his career at Hamilton Lane in 2015 and has assumed multiple roles within the Client Service department. Prior to joining Hamilton Lane, Pat was an analyst at Amerigas in the logistics department.

Pat received a B.A. in Environmental Science from Johns Hopkins University.

**Cameron Goodell, Vice President**

Cameron is a Vice President in the Client Service & Operations department, responsible for client support and supervision of day-to-day investment operations.

Cameron began his career at Hamilton Lane in 2016 with what is now known as the Product Investor Relations team where he focused on the reporting efforts for Hamilton Lane Products. Prior to joining Hamilton Lane, Cameron served in entry level roles for Comcast Corporation and the Boston Red Sox.

Cameron received a B.S. in Finance from Drexel University.

**Nick Baldo, Vice President**

Nick is a Vice President in the Client Service & Operations department, responsible for client support and supervision of day-to-day investment operations.

Prior to joining Hamilton Lane in 2014, Nick was an analyst with Morgan Stanley,

where he focused on middle office trading support.

Nick received a B.B.A. from Temple University, majoring in finance.



Tyler Simpson, Vice President CPA

Tyler is a Vice President on the Valuation Team, responsible for valuation of direct credit and equity investments of the firm's structured fund vehicles.

Prior to joining Hamilton Lane in 2018, Tyler was a Valuation Senior with EY, where he focused on scaling valuation processes. Tyler began his career at EY performing audits for investment management clients.

Tyler received a B.B.A. with concentrations in Accounting and Finance from Temple University. He is a Certified Public Accountant, a member of the American and Pennsylvania Institutes of Certified Public Accountants (AICPA and PICPA) and is Accredited in Business Valuation by the AICPA.



Natalie Mills, Vice President, Head of Performance Reporting

Natalie is the Head of Performance Reporting based in the firm's corporate headquarters, where she and her team are responsible for the oversight, accuracy, and distribution of the firm's investment performance information.

Prior to joining Hamilton Lane in 2022, she served as the leader of Institutional Investment Performance & Analytics with Vanguard, where she managed the life cycle of investment performance for all institutional clients. Natalie has led and worked in financial services for the last 18 years. She brings a wealth of operational and industry knowledge to the team.

Natalie received a B.B.A. from Temple University and studied Finance and African American Studies. She has been licensed with the FINRA Series 7 and 66.



Tyler Kamps, Vice President

Tyler serves as Head of Investor Services, where he is responsible for leading investor relations and reporting efforts for the firm's funds. The investor services team is focused on enriching the investor experience and supporting day-to-day fund investment operations.

He began his career at Hamilton Lane in 2011 in the investment monitoring and reporting department, where he focused on investment data collection and

reporting efforts.

Tyler received a B.S. in Finance from Saint Joseph's University.



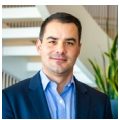
Timothy Proud, Vice President, CAIA

Tim is a Project Manager within the Client Service & Operations department, responsible for project management and overseeing technology initiatives within the department.

Prior to joining Hamilton Lane in 2022, Tim was a Vice President with BlackRock where he focused on middle office operations supporting their private equity and secondary business lines. Tim began his career in 2011 at Hamilton Lane working across the Portfolio Implementation, Client Services, and data teams.

Tim received an M.S. in Financial Analysis and a B.B.A. in Finance from Temple University's Fox School of Business. He is a Chartered Alternatives Investment Analyst (CAIA).

FINANCE



Drew Carl, Managing Director, Chief Accounting Officer, CPA

Drew is a Managing Director and the Chief Accounting Officer for the firm, where he is responsible for financial reporting, accounting and internal controls.

Prior to joining Hamilton Lane in 2017, Drew was a Senior Manager at Deloitte & Touche LLP in the Audit & Assurance practice. Drew's prior experience includes mergers and acquisitions, initial public offerings, the accounting and reporting requirements of public companies, and technical accounting issues in areas such as business combinations, consolidations and revenue recognition.

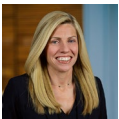
Drew received a B.S. in Accounting from Saint Joseph's University. He is a Certified Public Accountant and a member of the American and Pennsylvania Institutes of Certified Public Accountants (AICPA and PICPA).

**Joseph Fritz, Tax Director**

Joe is a Tax Director in the Finance department, where he is responsible for the company's consolidated income tax provision process, corporate tax compliance, corporate tax research and the development of tax accounting policies and procedures.

Prior to joining Hamilton Lane in 2017, Joe was Vice President of Tax at Resource America, Inc. where he focused on income tax provisions for publicly traded and privately owned corporations, corporate and partnership tax compliance and quarterly/annual REIT tax requirements. Joe began his career as a tax analyst at PricewaterhouseCoopers LLP.

Joe received a B.S. in Accounting from Drexel University.

**Denise Dunbar, Managing Director, Controller**

Denise is a Managing Director and the Controller in the Finance department, where she oversees the firm's operational accounting.

Prior to joining Hamilton Lane in 2017, Denise was the Corporate Controller at Resource Capital Corp., a publicly traded REIT, where she was responsible for the company's internal and external reporting and quarterly/annual REIT compliance requirements. Previously, she was the Supervisor of Agency Reporting at AIG Marketing, Inc. Denise began her career as an auditor for Hanna McGlone & Co. P.C.

Denise received a B.S. in Accounting from Saint Joseph's University.

**Kaylie Milazzo, Principal, Senior Corporate Tax Counsel**

Kaylie is Senior Corporate Tax Counsel in the Tax department, where she focuses on tax review, diligence and negotiation of investments by Hamilton Lane products and clients. Kaylie is also involved in tax matters related to client onboarding and investor side letters.

Prior to joining Hamilton Lane in 2020, Kaylie served as Director and Counsel at an insurance company where she focused on taxation of variable life products, tax review of investments made by the company's products and related client solutions.

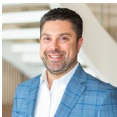
Kaylie received an LL.M. in Taxation and J.D. from Villanova University School of Law. She is a member of the state bars of Pennsylvania and New Jersey.

**Tom Davis, Principal**

Tom is a Principal in the Finance Department, where he is responsible for the firm's financial planning and analysis functions.

Prior to joining Hamilton Lane in 2015, Tom was a Senior Financial Analyst at Lincoln Financial Group, where he focused on financial analysis and forecasting for the Retirement Plan Services business. Tom began his career at Sallie Mae where he held several positions in operations and financial planning and analysis.

Tom received a B.S. from The Wharton School at the University of Pennsylvania

**Nick Serpentine, Head of Total Rewards**

Nick is the Head of Total Rewards, responsible for the firm's competitive pay practices and benefits offerings. Nick is charged with ensuring that the firm's global remuneration practice attracts, motivates, rewards, measures and retains employees at all levels.

Prior to joining Hamilton Lane in 2020, Nick worked at Aramark, where he served for more than 13 years managing various elements within the Total Rewards umbrella; most recently as Director, Total Rewards. Nick began his career as an Analyst in Aramark's Shareholder Services division, shortly after the firm's LBO in 2007.

Nick received a B.S. in Finance from Saint Joseph's University in Philadelphia.

INVESTOR RELATIONS**John Oh, Managing Director, Head of Shareholder Relations**

John is a Managing Director and Head of Shareholder Relations. He leads the firm's efforts in interfacing with both the public shareholder and equity analyst communities, working closely with senior management and executives. He also has primary oversight of the firm's on-balance sheet strategic investment activities. On behalf of Hamilton Lane, John is a board member of IDR Group. He also is the Head of the Diversity, Equity, Inclusion and Belonging Council where he leads the firm's mission in promoting equity, inclusion and belonging from within. John is a member of the Responsible Investment Committee.

Prior to his current role, he spent nearly six years on the Secondary Investment

team at Hamilton Lane, where he was responsible for due diligence and execution of secondary investments. Before Hamilton Lane, John was with Bloomberg LP and focused primarily on working with alternative asset managers. Previously, he worked as an investment analyst at Taconic Capital where he focused primarily on merger arbitrage, capital structure arbitrage and distressed credit. John began his career at Banc of America Securities as an investment banking analyst within their debt capital markets group.

John received his B.A. in Economics from Haverford College.

CORPORATE LEGAL



Lydia Gavalis, General Counsel

Lydia is General Counsel, responsible for the firm's global legal affairs, directly and through her legal and compliance team.

Prior to joining Hamilton Lane in 2016, Lydia worked for SEI Investments Company ("SEI") for more than 18 years. She served as General Counsel of SEI's Institutional Investors business segment; General Counsel for both SEI Private Trust Company (a U.S. federal savings association) and SEI Trust Company (a U.S. state-chartered trust company); Head of SEI's Corporate Legal Services team; and, General Counsel of the company's London-based asset management firm, SEI Investments (Europe) Limited.

Lydia received a J.D. from Temple University School of Law and a B.A. from Rosemont College wherein she received the E.R.S. Law School award. She is a member of the state bar of Pennsylvania.



Lauren Platko, Senior Corporate Counsel

Lauren is a Senior Corporate Counsel, responsible for securities-related matters for the firm's parent company, Hamilton Lane Incorporated (Nasdaq: HLNE), including SEC reporting and compliance, as well as general corporate matters.

Prior to joining Hamilton Lane in 2017, Lauren was an Associate with Drinker Biddle & Reath LLP in Philadelphia where she concentrated her practice on SEC reporting, capital markets transactions and mergers and acquisitions.

Lauren received a J.D. from Villanova University School of Law and a B.A. in International Relations from Bucknell University. She is a member of the state bar

of Pennsylvania.

**Michael Gahagen, Corporate Counsel**

Michael is a Corporate Counsel, responsible for negotiating vendor, data provider and facilities contracts. Michael also provides legal support to the Cobalt team.

Prior to joining Hamilton Lane in 2019, Michael was corporate counsel for SEI Investments Company.

Michael received a J.D. from the Duquesne University School of Law and a B.A. from the University of Pittsburgh. He is a member of the Pennsylvania bar.

**Carolyn Shea, Corporate Counsel**

Carolyn is a Corporate Counsel at Hamilton Lane, responsible for providing support and advice with respect to SEC compliance and disclosure obligations for the firm's parent company, Hamilton Lane Incorporated (Nasdaq: HLNE).

Prior to joining Hamilton Lane in 2023, Carolyn was an associate at Faegre Drinker Biddle & Reath LLP in Philadelphia, where she focused on public company reporting matters and mergers and acquisitions.

Carolyn received a J.D. from Temple University School of Law, a Master of Arts in Middle Eastern Studies from Ben Gurion University in Israel, and a B.A. in English from Amherst College. She is a member of the state bar of Pennsylvania.

Compliance & Risk

**Robert Shin, Chief Compliance Officer**

Robert is the Chief Compliance Officer, responsible for overseeing the administration of the firm's global compliance program.

Prior to joining Hamilton Lane, Robert held senior compliance roles at Sixth Street Partners, GCM Grosvenor and Apollo Global Management and was a securities lawyer at K&L Gates.

Robert received a J.D. from Fordham Law School and a B.A. from Rutgers College.

**Lisa Powers, Deputy Chief Compliance Officer**

Lisa is the Deputy Chief Compliance Officer, responsible for domestic and international regulatory compliance.

Prior to joining Hamilton Lane in 2012, Lisa was a Compliance Associate at Susquehanna International Group where she focused on maintaining and implementing the firm's Written Supervisory procedures. Previously, Lisa was a Compliance Associate at Banc of America Investment Services, the investment arm of Bank of America.

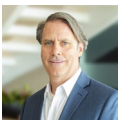
Lisa received her A.A. from Atlantic Cape College.

**Victor Jung, Managing Director**

Victor Jung is a Managing Director and Head of Digital Assets based in Zug where he leads technology and digital initiatives in relation to products, assets, clients, distribution channels, and applying diverse technologies.

Prior joining Hamilton Lane, Victor was Head of Liquid Private Markets and Distribution Partners APAC and Head of Client Solutions Southeast Asia, Hong Kong and Taiwan for Partners Group based in Singapore. Victor started his career at KB Asset Management as an investment manager in the Alternative Investment Division. Victor is a thought leader in the fintech/wealth tech industry having led market's first digitized private markets solutions via partnerships with leading fintechs throughout his career.

Victor received a B.A. in Politics and International Relations from Korea University. He is a Certified Commercial Investment Member (CCIM).

**Daniel Connaughton, Principal, Head of Asia Compliance**

Daniel is a Principal and Head of Asia Compliance, focused on domestic and international regulatory compliance.

Prior to joining Hamilton Lane in 2008, Daniel was a Compliance Officer at Aberdeen Asset Management focusing on Fixed Income and Equity trading team oversight. Previously, Daniel was a Compliance Officer at Delaware Investments and Gartmore Global.

Daniel received a B.A. in Business Management from St. Francis University.

**Johanna Bombaci, Vice President, Operational Due Diligence, CPA**

Johanna is the Vice President of Operational Due Diligence.

Prior to joining Hamilton Lane in 2019, Johanna worked at TIFF Investment Management in Alternative Investment Fund Accounting and Reporting where she performed operational due diligence as well as hedge fund accounting and reporting. Additionally, she has also worked for Deutsche Bank and Chubb Limited where she spent time in Change Management and Internal Audit respectively.

Johanna received an M.B.A. from Temple University and a B.S. in Finance from Saint Joseph's University. She is a Certified Public Accountant, and a member of the American and Pennsylvania Institutes of Certified Public Accountants (AICPA and PICPA).

**Amanda Ribeiro, Operational Due Diligence Manager**

Amanda is an Operational Due Diligence Manager based in the firm's corporate headquarters.

Prior to joining Hamilton Lane in 2021, Amanda was an acting manager at Pricewaterhouse Coopers LLP in the Financial Services Assurance Practice where she focused on audit and review procedures of insurance companies.

Amanda received an M.S. Valuation Consultancy from Villanova University and a B.S. in Business from Loyola University Maryland.

**Marybeth Abramowitz, Vice President, Compliance**

MaryBeth is a Vice President in the Compliance & Risk department where she is responsible for domestic and international regulatory compliance.

Prior to joining Hamilton Lane in 2019, MaryBeth served as a Compliance Manager with McCabe, Weisberg & Conway, where she focused on foreclosure and bankruptcy regulatory compliance for Pennsylvania and New Jersey.

MaryBeth received a B.A. in both Political Science and History from West Chester University of Pennsylvania.

HUMAN RESOURCES AND ADMINISTRATION

**Kristin Brandt, Chief Human Resources Officer**

Kristin is Chief Human Resources Officer, responsible for developing and executing human resource strategy in alignment with the firm's overall growth trajectory and business plan. She leads a team that designs and implements plans, practices and policies that attract, develop and retain a diverse and high performing workforce.

Prior to joining Hamilton Lane in 2022, Kristin was Head of Human Resources for the Americas Investment Banking division at Lazard. Prior to Lazard, Kristin spent 12 years at Bank of America Merrill Lynch in a variety of human resources positions, primarily within Global Corporate & Investment Banking.

Kristin received an M.B.A. from Columbia Business School and a B.A. in International Relations from Tufts University.

**Carol Halfin, Vice President**

Carol is a Vice President on the Human Resources team where she is primarily responsible for HR Operations including compliance, recruiting programs and HRIS as well as being a dedicated business partner to her internal client teams.

Carol has a B.A. from Elon University and a M.S. from Villanova University.

**Jessica Homa, Vice President**

Jessi is Vice President, Global Benefits and Wellness at Hamilton Lane and is responsible for the firm's health & welfare, retirement and leave of absence programs. Jessi is charged with ensuring the global benefits programs attracts and retains employees of all levels.

Prior to joining Hamilton Lane in 2023, Jessi worked at CubeSmart, where she served for more than 12 years managing health, retirement, leave of absence and workers compensation programs and was responsible for the development and execution of the Company's benefits strategy. Prior to CubeSmart, Jessi managed the benefits and compensation function at Gamesa Technology Corporation.

Jessi received a B.A in Human Resource Management from Temple University in Philadelphia.

**Andy Shields, Director of Global Facilities**

Andy is Director of Global Facilities based in the firm's corporate headquarters.

Andy comes to us from Nationwide Insurance/Harleysville Insurance Company where he was Director, Regional Properties and has spent over 20 years managing real estate and facilities services throughout a portfolio of properties in the East and Midwest.

Andy received a B.S. in Accounting from LaSalle University. He is a member of the International Facilities Management Association (IFMA) and received their Certified Facility Manager designation (CFM). Andy serves as a member of the Lower Salford Planning Commission.

**Charlotte Riley, Senior HR Business Partner**

Charlotte is a Senior HR Business Partner based in the firm's London office where she is responsible for partnering with the EMEA region to deliver strategic and operational people and talent initiatives.

Prior to joining Hamilton Lane in 2024, Charlotte was Global HR Director at MVision Private Equity Advisers where she was responsible for delivering the firm's global people strategy, and later also overseeing all operational aspects of the business. Charlotte has gained broad generalist HR experience across Financial and Professional Services during her career, including at Starr Insurance Companies, JLT Group and at EY.

Charlotte received a Masters in Human Resources Management from the University of West of England and her undergraduate Bachelor of Arts in Archaeology and Anthropology from Bristol University. Charlotte is a member of the Chartered Institute for Personnel and Development (CIPD) and holds her FINRA Series 99 Operations Professional license.

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